

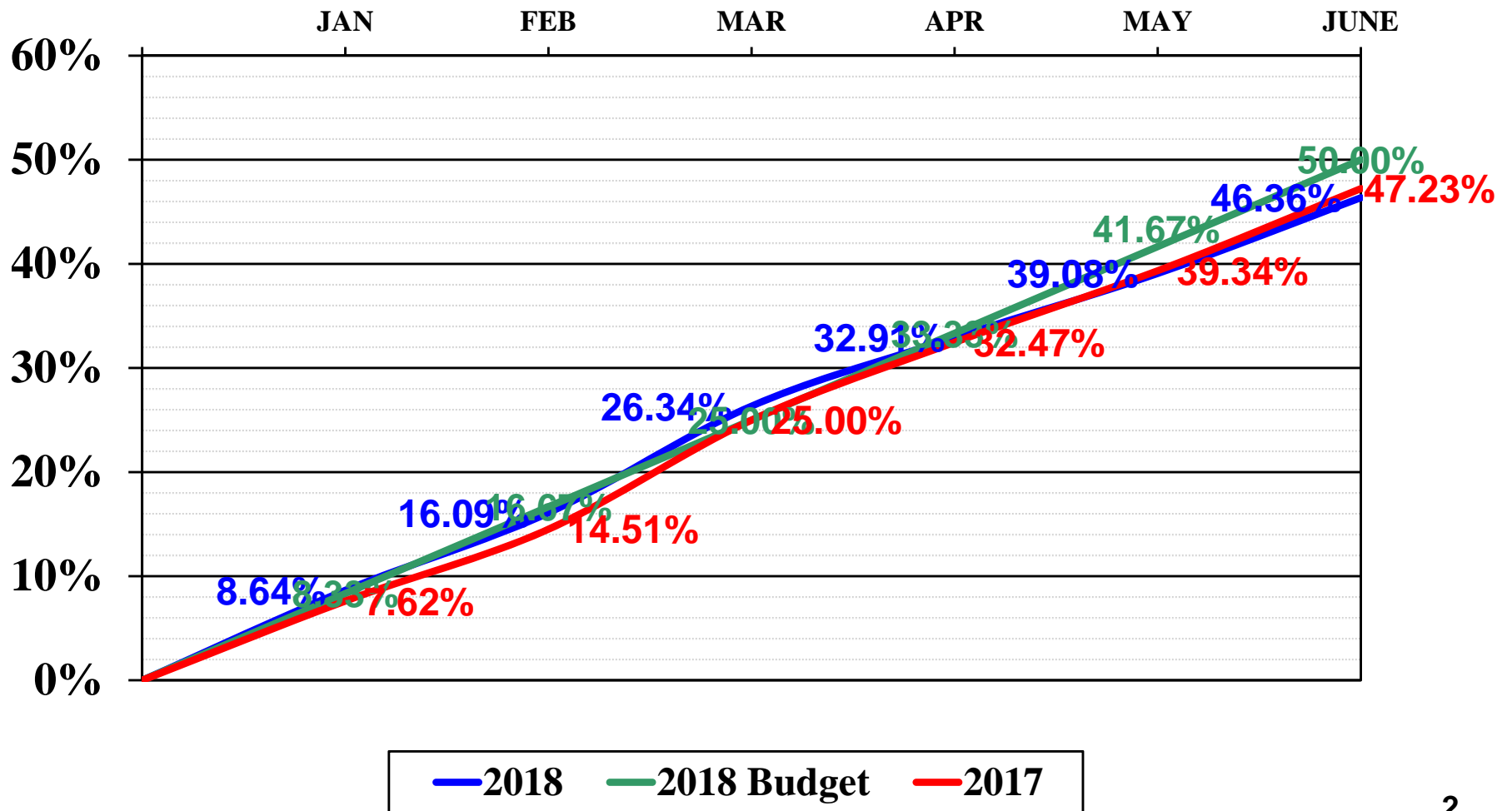
# CITY OF LITTLE ROCK



## Second Quarter 2018 Financial Report

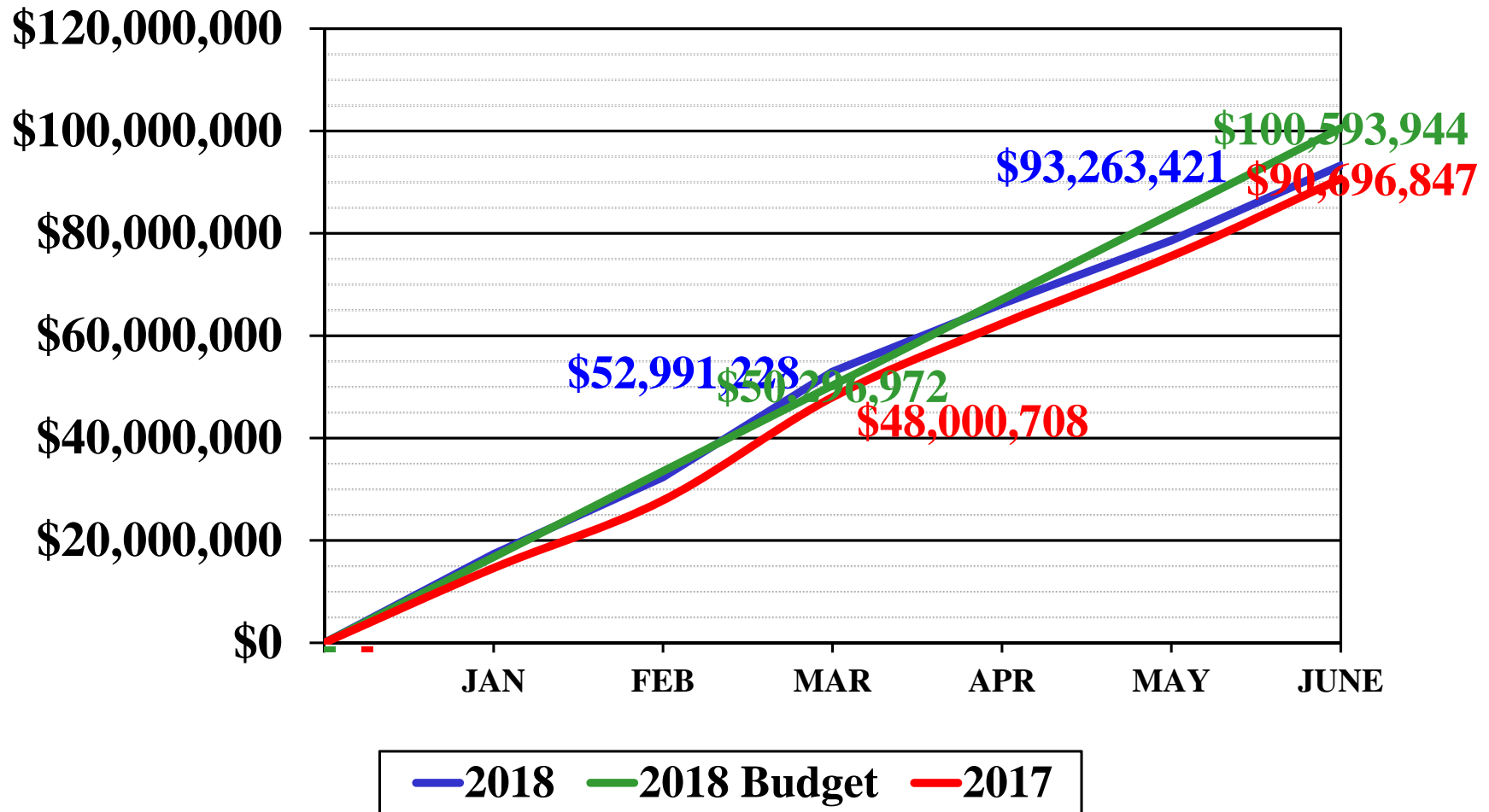
# GENERAL FUND REVENUES

BUDGET % COLLECTED - 2018 AND 2017



# GENERAL FUND REVENUES

## 2018 AND 2017



# GENERAL FUND REVENUES COMPARED TO ADOPTED BUDGET

	<u>YTD Budget</u>	<u>YTD Revenues</u>	<u>Variance Favorable (Unfavorable)</u>	<u>Prior Year Revenues</u>
<b>REVENUES:</b>				
1 General property taxes	\$14,778,409	\$13,331,214	(\$1,447,195)	\$12,997,161
2 Sales taxes	52,307,500	49,133,801	(3,173,699)	49,455,143
3 Licenses and permits	5,917,205	9,405,521	3,488,316	9,121,031
4 Intergovernmental	4,655,550	0	(4,655,550)	0
5 Charges for services	5,872,540	5,605,508	(267,032)	4,976,165
6 Fines and fees	1,192,175	1,003,072	(189,103)	1,000,234
7 Utility franchise fees	14,739,500	13,667,084	(1,072,416)	12,256,031
8 Investment income	157,500	519,502	362,002	392,735
9 Miscellaneous	973,565	597,719	(375,846)	498,348
10 TOTAL REVENUES	<b>\$100,593,944</b>	<b>\$93,263,421</b>	<b>(\$7,330,523)</b>	<b>\$90,696,847</b>

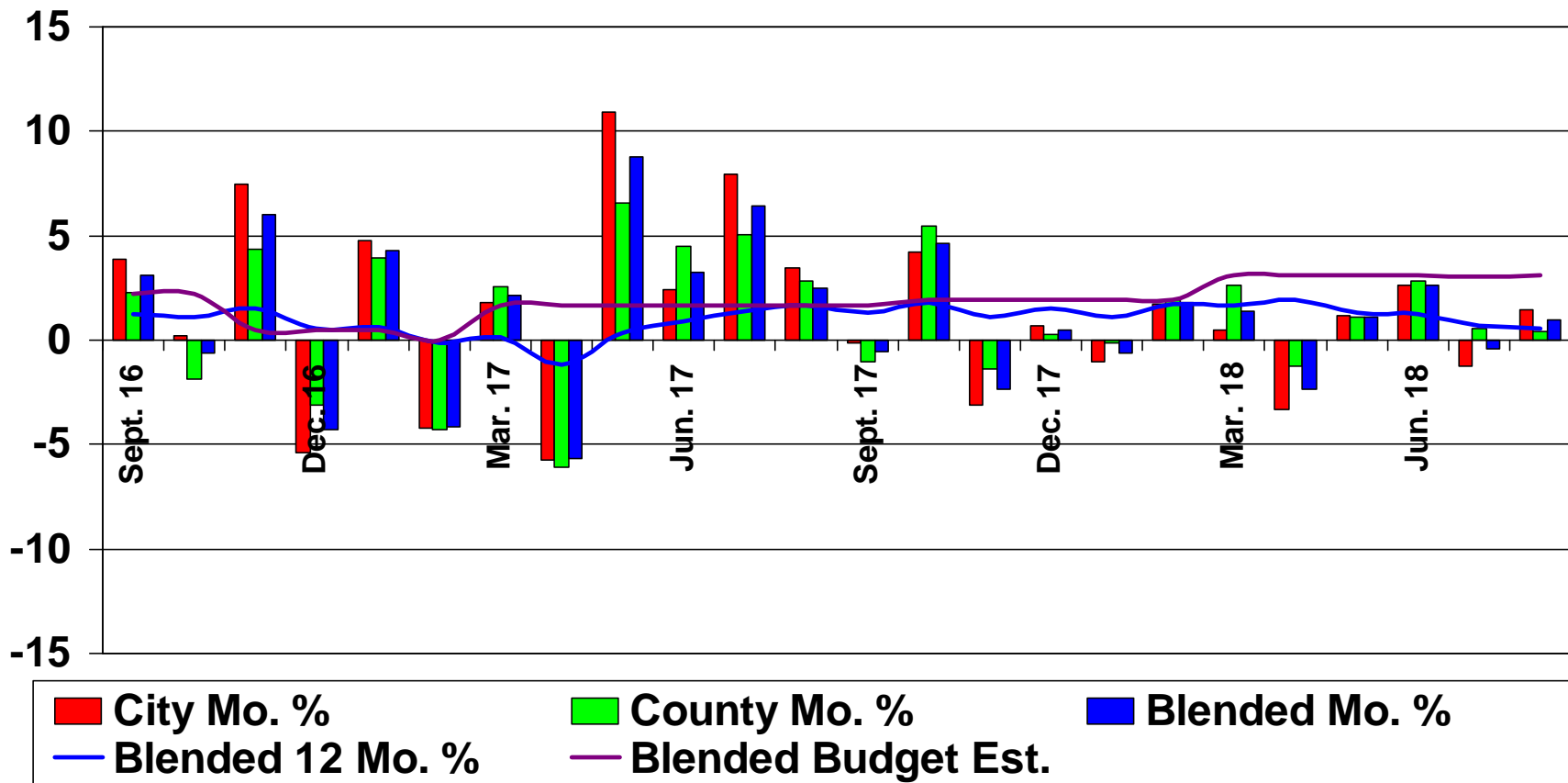
Revenues were approximately \$7.3 million below budget and approximately \$2.6 million above the same period a year ago. Variances will be discussed in detail in a moment.

# GENERAL FUND REVENUES COMPARED TO PRIOR YEAR

				Variance
		YTD	Prior Year	Favorable
		<u>Revenues</u>	<u>Revenues</u>	<u>(Unfavorable)</u>
	<b>REVENUES:</b>			
1	<b>General property taxes</b>	\$13,331,214	\$12,997,161	\$334,053
2	<b>Sales taxes</b>	49,133,801	49,455,143	(321,342)
3	<b>Licenses and permits</b>	9,405,521	9,121,031	284,490
4	<b>Intergovernmental</b>	-	-	-
5	<b>Charges for services</b>	5,605,508	4,976,165	629,343
6	<b>Fines and fees</b>	1,003,072	1,000,234	2,838
7	<b>Utility franchise fees</b>	13,667,084	12,256,031	1,411,053
8	<b>Investment income</b>	519,502	392,735	126,768
9	<b>Miscellaneous</b>	597,719	498,348	99,372
10	<b>TOTAL REVENUES</b>	<b>\$93,263,421</b>	<b>\$90,696,847</b>	<b>\$2,566,574</b>

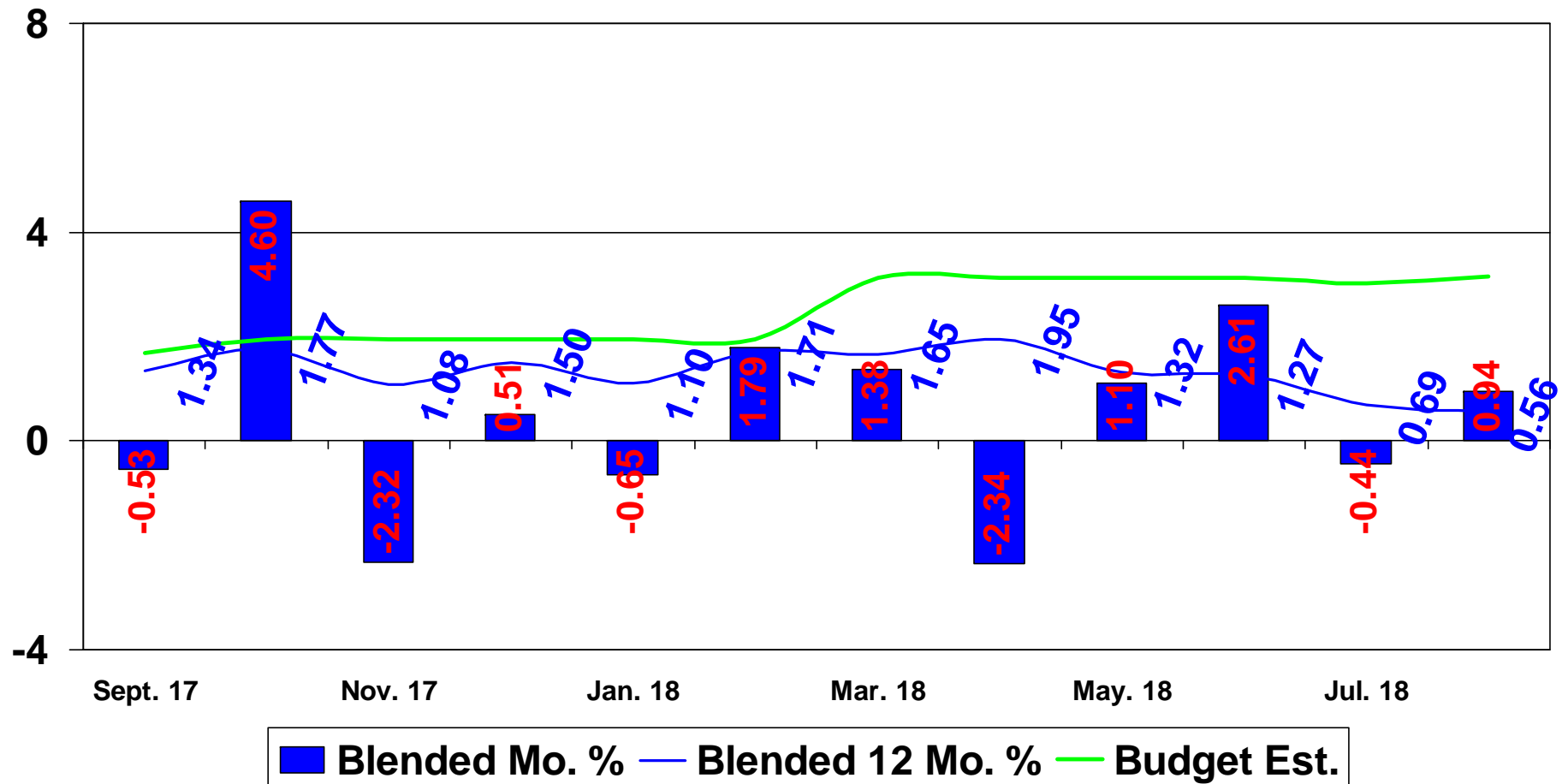
The increase in charges for services and utility franchise fee revenues is primarily due to the issuance of the 2017 Capital Improvement Refunding Bonds which refunded the 2009 Parks and Recreation Bonds, the 2007 Capital Improvement Bonds, and the 2002 Jr. Lien Bonds. The refunding eliminated the commitment of Park revenues to debt service and reduced the annual franchise fee debt service commitment.

# CITY, COUNTY, AND BLENDED SALES TAX PERCENTAGE GROWTH (EXCLUDING THE IMPACT OF THE INCREASED LOCAL RATE)



Note: Blended sales tax results represent the total sales tax received by the City, including the City's share of the County sales tax, the City sales tax, and the State Turnback.

# BLENDED SALES TAX PERCENTAGE GROWTH COLLECTED OVER THE LAST TWELVE MONTHS (EXCLUDING THE IMPACT OF THE INCREASED LOCAL RATE)



# SALES TAX PERCENTAGE GROWTH COMPARISON TO BUDGET AND PRIOR YEAR

	Month Collected	Tax Collections	Amended Budget	Amended Budget Change	Variance from Budget	Var. from Budget	Inc (Dec) Prior Year
1	Sep-17	8,321,702	8,321,702	-0.53%	-	0.00%	-0.53%
2	Oct-17	8,496,475	8,279,753	1.94%	216,722	2.62%	4.60%
3	Nov-17	8,313,523	8,676,097	1.94%	(362,574)	-4.18%	-2.32%
4	Dec-17	8,361,927	8,480,937	1.94%	(119,010)	-1.40%	0.51%
5	Jan-18	8,248,955	8,463,415	1.94%	(214,460)	-2.53%	-0.65%
6	Feb-18	9,988,509	10,003,929	1.95%	(15,420)	-0.15%	1.79%
7	2017 YTD	51,731,092	52,225,833	1.54%	(494,741)	-0.95%	0.58%
8	Mar-18	7,704,357	7,836,317	3.12%	(131,960)	-1.68%	1.38%
9	Apr-18	7,578,538	8,002,514	3.12%	(423,976)	-5.30%	-2.34%
10	May-18	8,954,207	9,134,038	3.13%	(179,831)	-1.97%	1.10%
11	Jun-18	8,174,008	8,214,853	3.13%	(40,845)	-0.50%	2.61%
12	Jul-18	8,953,386	9,263,203	3.01%	(309,817)	-3.34%	-0.44%
13	Aug-18	8,624,756	8,812,501	3.14%	(187,745)	-2.13%	0.94%
14	2018 YTD	49,989,251	51,263,426	3.11%	(1,274,175)	-2.49%	0.54%
15	Last 12 Mos	101,720,343	103,489,259	2.31%	(1,768,916)	-1.71%	0.56%



# REVENUE PROVIDED BY NEW SALES TAX

		2018 Tax Receipts			Prior Year Tax Receipts				
Month Collected	For Sales in the Month of	5/8 Cent Operating	3/8 Cent Capital	New Tax Proceeds	5/8 Cent Operating	3/8 Cent Capital	New Tax Proceeds	% Inc (Dec)	
1	March	January	2,360,797	1,416,478	3,777,276	2,348,813	1,409,288	3,758,101	0.51%
2	April	February	2,313,729	1,388,237	3,701,966	2,392,937	1,435,762	3,828,699	-3.31%
3	May	March	2,785,686	1,671,412	4,457,098	2,753,987	1,652,392	4,406,380	1.15%
4	June	April	2,531,290	1,518,774	4,050,065	2,467,110	1,480,266	3,947,376	2.60%
5	July	May	2,656,002	1,593,601	4,249,603	2,688,996	1,613,398	4,302,394	-1.23%
6	August	June	2,687,748	1,612,649	4,300,397	2,649,800	1,589,880	4,239,680	1.43%
7	YTD Total		<b>\$15,335,253</b>	<b>\$9,201,152</b>	<b>\$24,536,405</b>	<b>\$15,301,644</b>	<b>\$9,180,986</b>	<b>\$24,482,630</b>	<b>0.22%</b>
Month Collected	For Sales in the Month of	5/8 Cent Operating	3/8 Cent Capital	New Tax Proceeds	5/8 Cent Operating	3/8 Cent Capital	New Tax Proceeds	% Inc (Dec)	
8	2012 Total		28,992,457	17,449,867	46,442,324	n/a	n/a	n/a	n/a
9	2013 Total		29,220,016	17,573,702	46,793,718	28,992,457	17,449,867	46,442,324	0.76%
10	2014 Total		29,608,840	17,849,353	47,458,193	29,220,016	17,573,702	46,793,718	1.42%
11	2015 Total		30,773,111	18,430,387	49,203,498	29,608,840	17,849,353	47,458,193	3.68%
12	2016 Total		30,789,996	18,473,997	49,263,993	30,773,111	18,430,387	49,203,498	0.12%
13	2017 Total		31,366,925	18,820,155	50,187,081	30,789,996	18,473,997	49,263,993	1.87%
14	Grand Total - Life to Date		<b>\$196,086,598</b>	<b>\$117,798,613</b>	<b>\$313,885,212</b>				

# ELECTRIC FRANCHISE FEES

		Year 2018	Year 2017	2018	2017	Usage	Revenue
	<u>Month</u>	<u>KWH</u>	<u>KWH</u>	<u>Revenue</u>	<u>Revenue</u>	<u>Incr (Decr)</u>	<u>Incr (Decr)</u>
1	January	277,020,868	260,447,619	1,186,228	1,013,721	6.36%	17.02%
2	February	256,557,029	233,056,734	1,106,837	908,686	10.08%	21.81%
3	March	234,589,779	228,362,262	994,322	885,328	2.73%	12.31%
4	April	220,227,048	223,094,193	753,207	910,848	-1.29%	-17.31%
5	May	223,313,619	227,891,831	774,750	941,331	-2.01%	-17.70%
6	June	306,480,398	269,812,553	1,156,495	1,220,034	13.59%	-5.21%
7		<b>1,518,188,741</b>	<b>1,442,665,192</b>	<b>\$ 5,971,840</b>	<b>\$ 5,879,948</b>	<b>5.24%</b>	<b>1.56%</b>

The adopted budget is \$14,458,000 based on information from Entergy and a rate increase previously approved by the PSC. The increase was reversed in April due to the impact of the Tax Cut and Jobs Act of 2017 which generated tax savings for the utility, offsetting the need for the (cost recovery) rate increase. The Budget Amendment adopted in August reduced the anticipated revenue for Entergy Franchise Fees to \$12,312,000 based on guidance from the utility.

# GAS FRANCHISE FEES

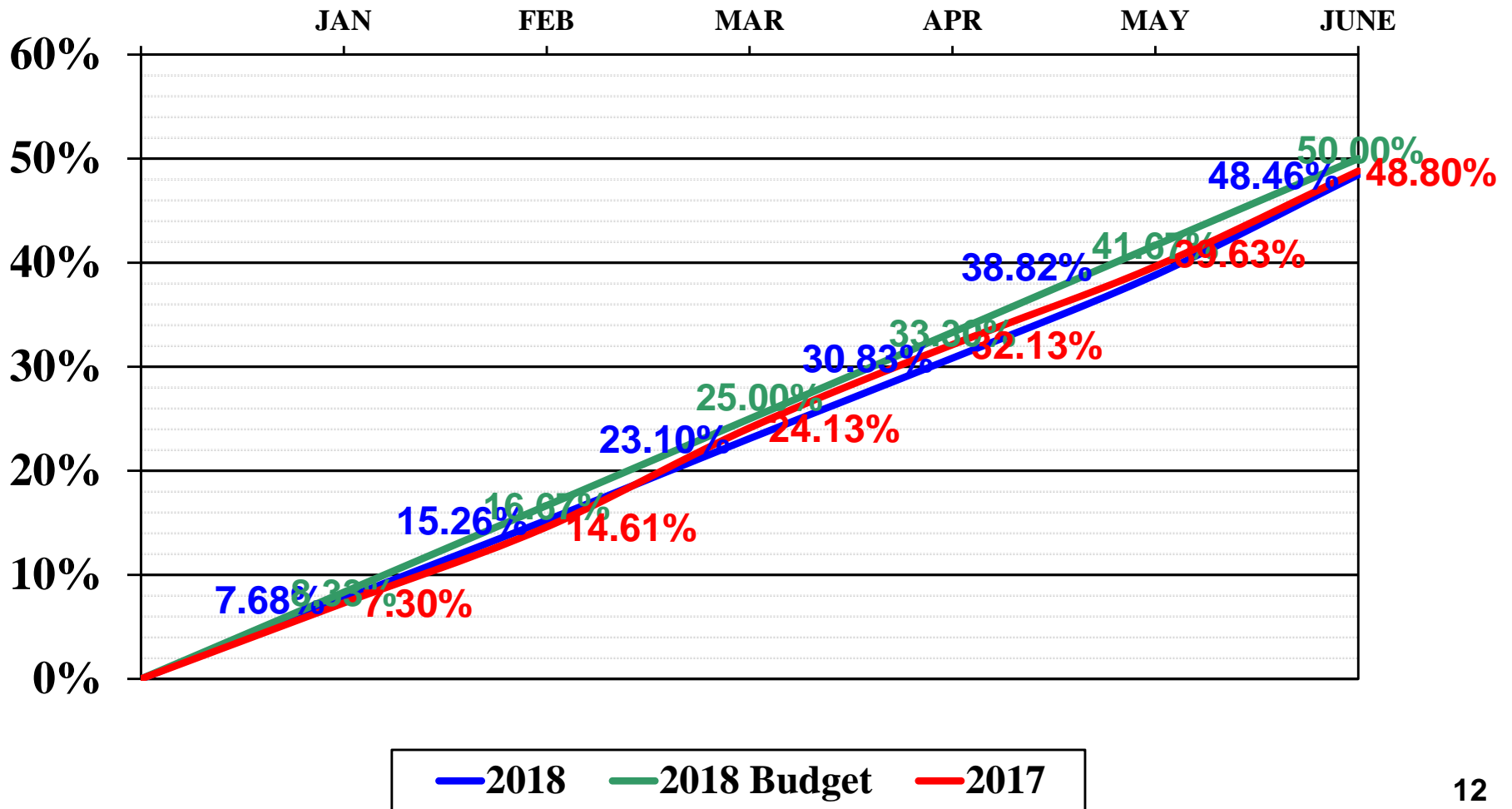
		Year 2018	Year 2017	2018	2017	Usage	Revenue
	<u>Month</u>	<u>Mcf</u>	<u>Mcf</u>	<u>Revenue</u>	<u>Revenue</u>	<u>Incr (Decr)</u>	<u>Incr (Decr)</u>
1	January	1,015,663	883,054	712,260	569,112	15.02%	25.15%
2	February	919,113	663,761	607,084	418,528	38.47%	45.05%
3	March	692,475	549,375	437,877	335,564	26.05%	30.49%
4	April	525,482	426,383	288,107	212,346	23.24%	35.68%
5	May	422,733	323,148	185,636	142,795	30.82%	30.00%
6	June	296,932	305,502	112,114	118,386	-2.81%	-5.30%
7		<b>3,872,398</b>	<b>3,151,223</b>	<b>\$ 2,343,077</b>	<b>\$ 1,796,730</b>	<b>22.89%</b>	<b>30.41%</b>

The adopted budget is \$2,940,000, representing a 4.6% increase from 2017 actual results. Results for the first half of the year are 30.4% above prior year, primarily due to increased usage of 22.89%. The Budget Amendment included an increase of approximately \$463,000 to reflect the actual revenue growth over budget through June.

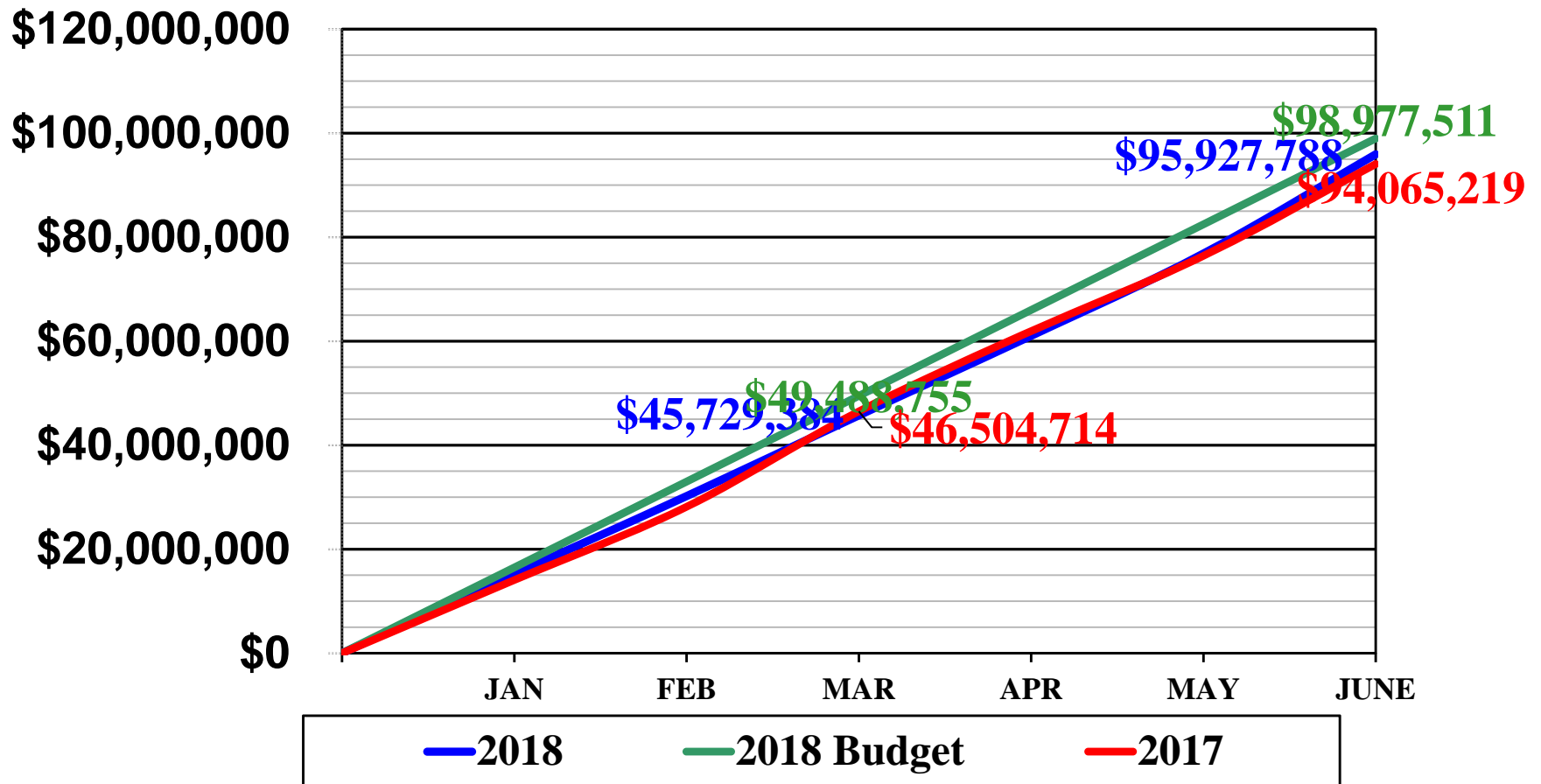
CenterPoint recently announced a decrease in rates due to the Tax Cut and Jobs Act of 2017 that will take place beginning in October. The average reduction in utility bills is projected to be approximately 9.5% through the end of the year.

# GENERAL FUND EXPENDITURES

## BUDGET % EXPENDED - 2018 AND 2017



# GENERAL FUND EXPENDITURES 2018 AND 2017



# GENERAL FUND EXPENDITURES COMPARED TO BUDGET

	YTD <u>Budget</u>	YTD <u>Expenses</u>	Variance Favorable <u>(Unfavorable)</u>	Prior Year <u>Expenses</u>
<b>EXPENDITURES:</b>				
<b>GENERAL GOVERNMENT:</b>				
1 General Administration	\$11,133,371	\$10,464,003	\$669,368	\$9,700,178
2 Board of Directors	168,621	184,941	(16,320)	199,177
3 Community Programs	299,653	312,971	(13,318)	303,058
4 City Attorney	926,623	1,049,978	(123,355)	908,185
5 District Court - (Criminal)	650,122	594,477	55,645	588,704
6 District Court - (Environmental)	267,185	264,692	2,493	245,862
7 District Court - (Traffic)	616,631	645,374	(28,743)	604,867
8 Finance	1,787,638	1,740,198	47,440	1,672,542
9 Human Resources	948,039	902,196	45,843	784,544
10 Information Technology	2,516,152	2,213,114	303,037	1,977,078
11 Planning and Development	1,286,348	1,211,816	74,532	1,184,669
12 TOTAL GENERAL GOVERNMENT	20,600,381	19,583,758	1,016,622	18,168,863
13 PUBLIC WORKS	539,887	458,581	81,306	419,759
14 PARKS & RECREATION	5,216,272	5,155,238	61,034	4,812,749
15 RIVERMARKET	638,358	613,420	24,938	578,093
16 GOLF	1,161,246	1,377,838	(216,593)	1,326,273
17 JIM DAILEY FITNESS & AQUATICS	454,090	430,170	23,920	471,155
18 ZOO	3,401,675	3,457,713	(56,038)	3,516,225
19 FIRE	25,013,667	24,733,066	280,600	23,150,932
20 POLICE	37,307,094	33,990,645	3,316,449	31,815,315
21 HOUSING & NEIGHBORHOOD	2,800,761	2,697,798	102,963	2,505,136
22 DEBT SERVICE:			0	
23 Principal	3,668,841	3,272,731	396,110	7,040,258
24 Interest	194,839	156,829	38,010	260,461
25 Agent Fees	12,000	0	12,000	0
SAVINGS FROM AUTHORIZED 26 BUT UNFILLED POSITIONS	(2,031,599)	0	(2,031,599)	0
27 TOTAL EXPENDITURES	\$98,977,511	\$95,927,788	\$3,049,723	\$94,065,219

# GENERAL FUND

## AUTHORIZED BUT UNFILLED POSITIONS AND VACATION/SICK PAYOUTS

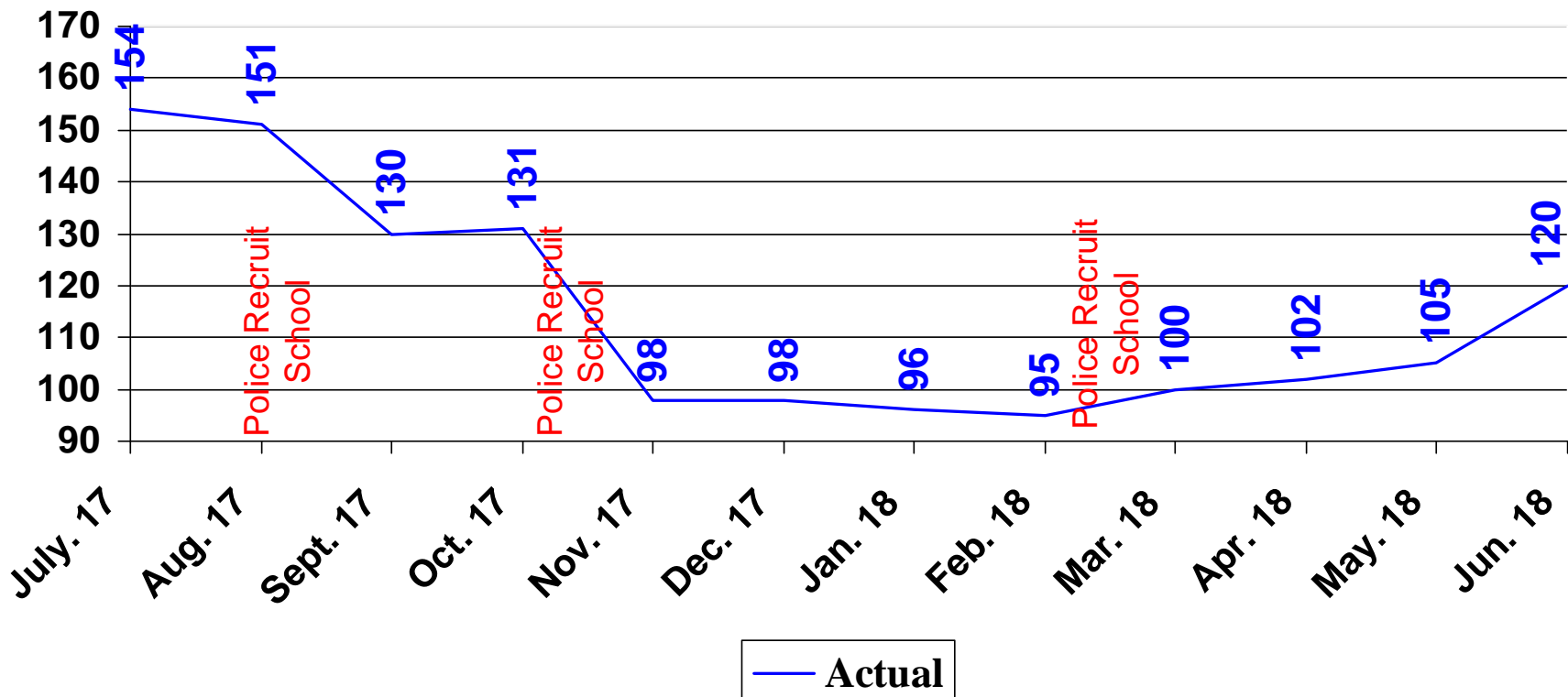
### ➤ Savings from Authorized but Unfilled Positions

- \$6,500,000  
2018 adopted budget  
requirement
- \$3,281,554  
Achieved through the  
6/29/18 Payroll
- 120 budgeted positions  
unfilled in the General  
Fund at the end of the  
second quarter

### ➤ Vacation/Sick Payouts

- \$1,000,000  
2018 budget
- \$750,913 YTD

# GENERAL FUND AUTHORIZED BUT UNFILLED POSITIONS LAST TWELVE MONTHS



The number of vacant positions in the General Fund decreased from a high of 154 (July 2017) to 100 (March 2018). The number of vacant Police Officer positions declined from 72 (July 2017) to 18 (March 2018). The count increased in June to 31 due to additional retirements. Another recruit school began 8/20. The most recent report as of 8/24/18 shows only 7 vacant Police uniformed positions.