

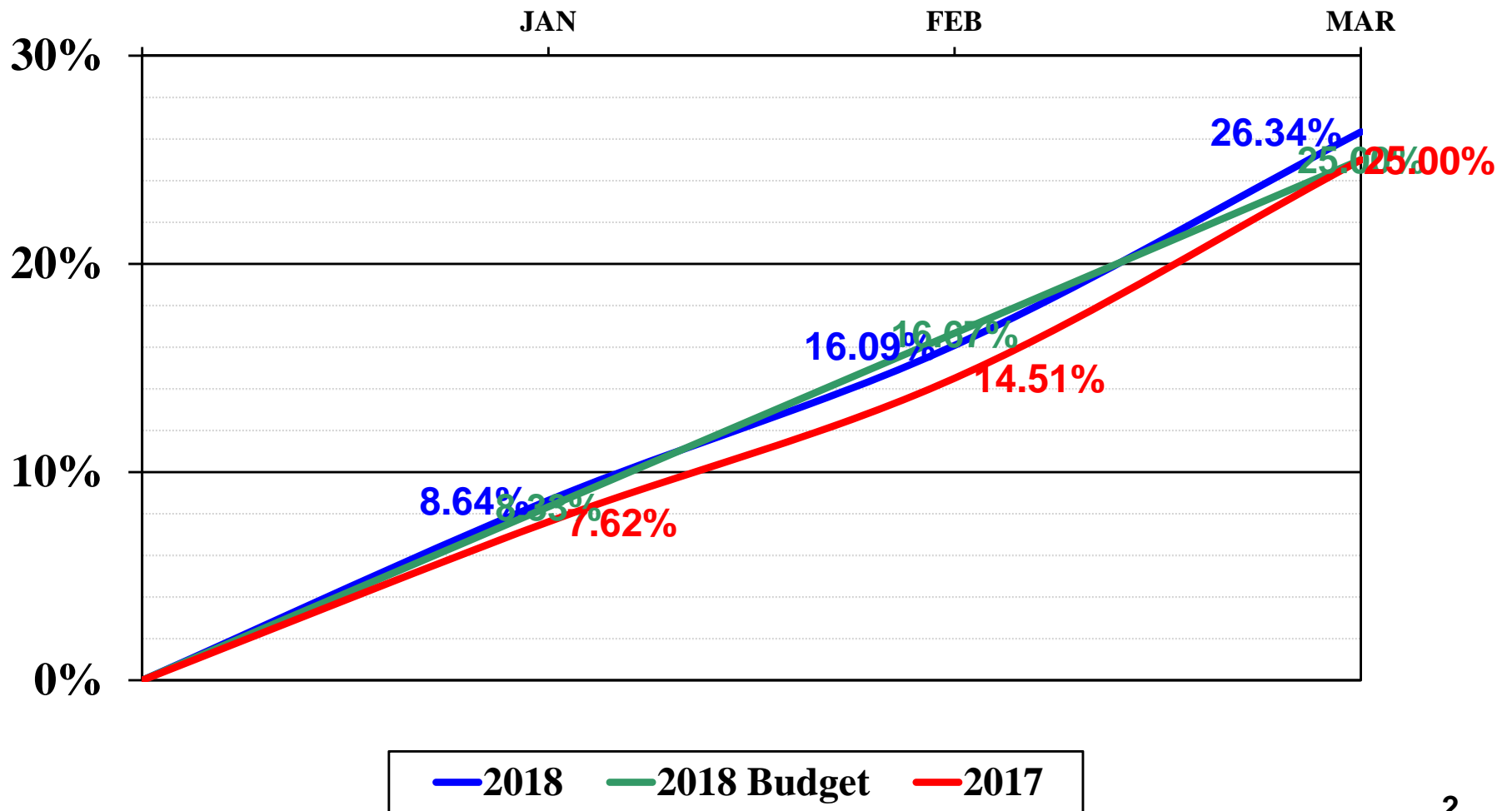
CITY OF LITTLE ROCK



First Quarter 2018 Financial Report

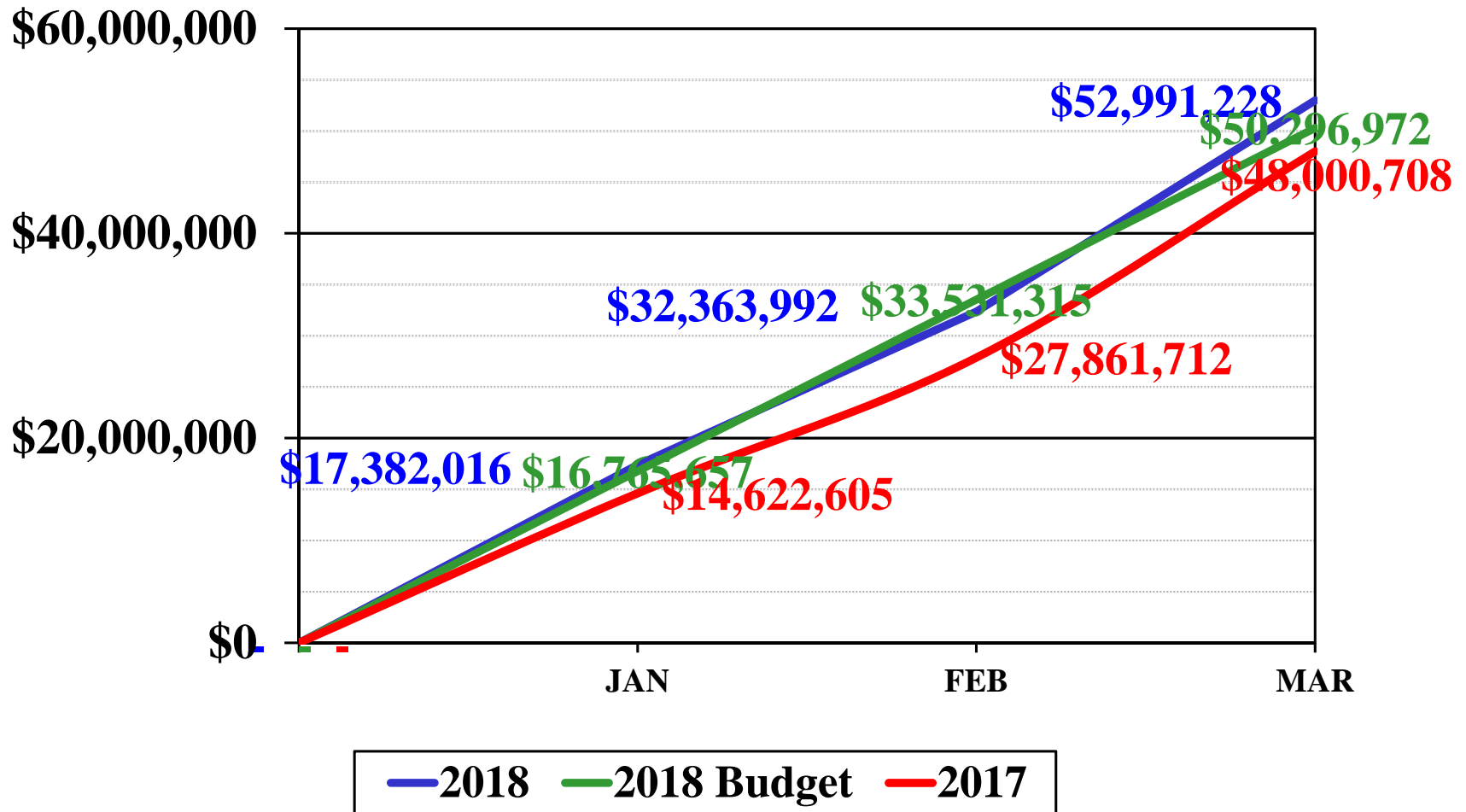
GENERAL FUND REVENUES

BUDGET % COLLECTED - 2018 AND 2017



GENERAL FUND REVENUES

2018 AND 2017



GENERAL FUND REVENUES COMPARED TO ADOPTED BUDGET

| | | | | Variance | |
|------------------|------------------------|---------------------|---------------------|----------------------|---------------------|
| | | YTD | YTD | Favorable | Prior Year |
| | | <u>Budget</u> | <u>Revenues</u> | <u>(Unfavorable)</u> | <u>Revenues</u> |
| REVENUES: | | | | | |
| 1 | General property taxes | \$7,389,205 | \$10,578,493 | \$3,189,288 | \$9,615,933 |
| 2 | Sales taxes | 26,153,750 | 23,853,527 | (2,300,223) | 23,385,104 |
| 3 | Licenses and permits | 2,958,603 | 7,272,899 | 4,314,297 | 7,073,675 |
| 4 | Intergovernmental | 2,327,775 | 0 | (2,327,775) | 0 |
| 5 | Charges for services | 2,936,270 | 2,435,411 | (500,859) | 1,386,450 |
| 6 | Fines and fees | 596,088 | 390,601 | (205,487) | 373,771 |
| 7 | Utility franchise fees | 7,369,750 | 7,749,109 | 379,359 | 5,576,422 |
| 8 | Investment income | 78,750 | 420,976 | 342,226 | 309,120 |
| 9 | Miscellaneous | 486,783 | 290,213 | (196,570) | 280,234 |
| 10 | TOTAL REVENUES | \$50,296,972 | \$52,991,228 | \$2,694,256 | \$48,000,708 |

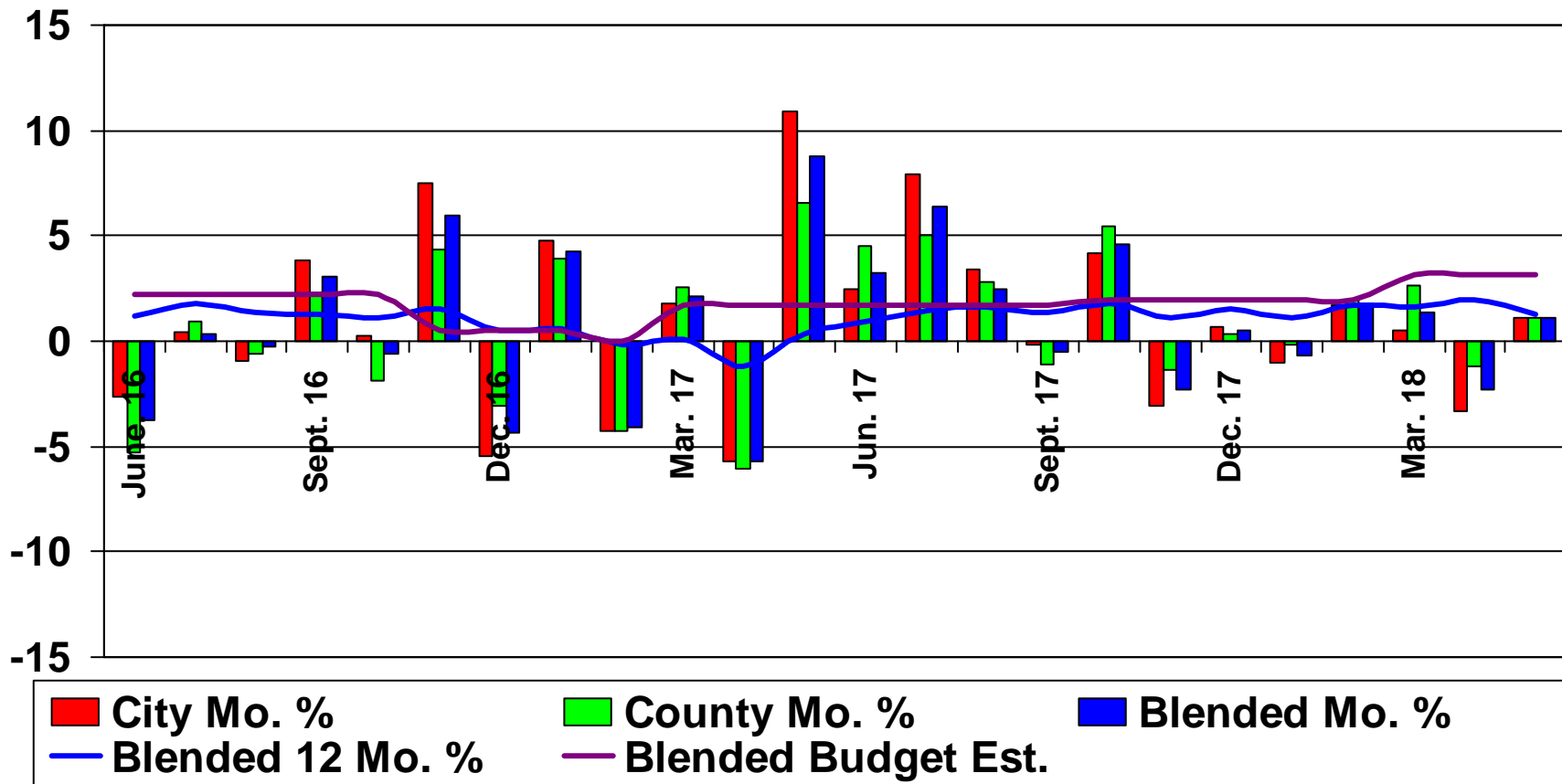
Revenues were approximately \$2.7 above budget and approximately \$5 million above the same period a year ago. Variances will be discussed in detail in a moment.

GENERAL FUND REVENUES COMPARED TO PRIOR YEAR

| | | | | Variance |
|----|-------------------------------|---------------------|---------------------|----------------------|
| | | YTD | Prior Year | Favorable |
| | | <u>Revenues</u> | <u>Revenues</u> | <u>(Unfavorable)</u> |
| | REVENUES: | | | |
| 1 | General property taxes | \$10,578,493 | \$9,615,933 | \$962,560 |
| 2 | Sales taxes | 23,853,527 | 23,385,104 | 468,423 |
| 3 | Licenses and permits | 7,272,899 | 7,073,675 | 199,225 |
| 4 | Intergovernmental | - | - | - |
| 5 | Charges for services | 2,435,411 | 1,386,450 | 1,048,961 |
| 6 | Fines and fees | 390,601 | 373,771 | 16,830 |
| 7 | Utility franchise fees | 7,749,109 | 5,576,422 | 2,172,686 |
| 8 | Investment income | 420,976 | 309,120 | 111,857 |
| 9 | Miscellaneous | 290,213 | 280,234 | 9,979 |
| 10 | TOTAL REVENUES | \$52,991,228 | \$48,000,708 | \$4,990,520 |

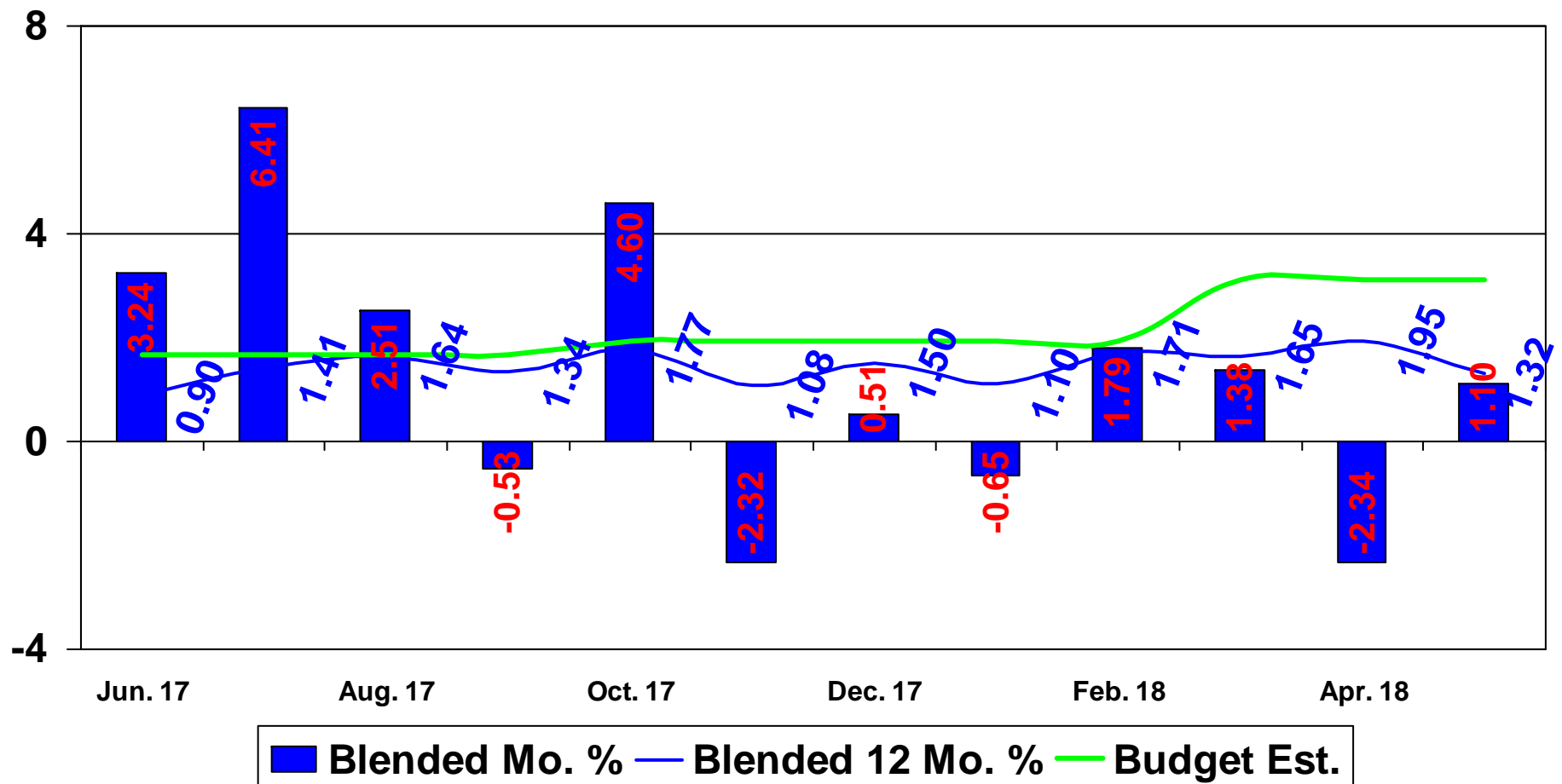
The increase in charges for services and utility franchise fee revenues is primarily due to the issuance of the 2017 Capital Improvement Refunding Bonds which refunded the 2009 Parks and Recreation Bonds, the 2007 Capital Improvement Bonds, and the 2002 Jr. Lien Bonds. The refunding eliminated the commitment of Park revenues to debt service and reduced the annual franchise fee debt service commitment.

CITY, COUNTY, AND BLENDED SALES TAX PERCENTAGE GROWTH (EXCLUDING THE IMPACT OF THE INCREASED LOCAL RATE)



Note: Blended sales tax results represent the total sales tax received by the City, including the City's share of the County sales tax, the City sales tax, and the State Turnback.

BLENDING SALES TAX PERCENTAGE GROWTH COLLECTED OVER THE LAST TWELVE MONTHS (EXCLUDING THE IMPACT OF THE INCREASED LOCAL RATE)



SALES TAX PERCENTAGE GROWTH COMPARISON TO BUDGET AND PRIOR YEAR

| | | Sales & Use | | % | | % | % |
|----|-------------|-------------|-------------|---------------|-------------|-----------|------------|
| | Month | Tax | Amended | Amended | Variance | Var. from | Inc (Dec) |
| | Collected | Collections | Budget | Budget Change | from Budget | Budget | Prior Year |
| 1 | Jun-17 | 7,965,881 | 7,965,881 | 3.24% | - | 0.00% | 3.24% |
| 2 | Jul-17 | 8,992,583 | 8,992,583 | 6.41% | - | 0.00% | 6.41% |
| 3 | Aug-17 | 8,544,183 | 8,544,183 | 2.51% | - | 0.00% | 2.51% |
| 4 | Sep-17 | 8,321,702 | 8,321,702 | -0.53% | - | 0.00% | -0.53% |
| 5 | Oct-17 | 8,496,475 | 8,279,753 | 1.94% | 216,722 | 2.62% | 4.60% |
| 6 | Nov-17 | 8,313,523 | 8,676,097 | 1.94% | (362,574) | -4.18% | -2.32% |
| 7 | Dec-17 | 8,361,927 | 8,480,937 | 1.94% | (119,010) | -1.40% | 0.51% |
| 8 | Jan-18 | 8,248,955 | 8,463,415 | 1.94% | (214,460) | -2.53% | -0.65% |
| 9 | Feb-18 | 9,988,509 | 10,003,929 | 1.95% | (15,420) | -0.15% | 1.79% |
| 10 | 2017 YTD | 77,233,739 | 77,728,480 | 2.36% | (494,741) | -0.64% | 1.71% |
| 11 | Mar-18 | 7,704,357 | 7,836,317 | 3.12% | (131,960) | -1.68% | 1.38% |
| 12 | Apr-18 | 7,578,538 | 8,002,514 | 3.12% | (423,976) | -5.30% | -2.34% |
| 13 | May-18 | 8,954,207 | 9,134,038 | 3.13% | (179,831) | -1.97% | 1.10% |
| 14 | 2018 YTD | 24,237,101 | 24,972,869 | 3.13% | (735,768) | -2.95% | 0.09% |
| 15 | Last 12 Mos | 101,470,840 | 102,701,349 | 2.55% | (1,230,509) | -1.20% | 1.32% |

REVENUE PROVIDED BY NEW SALES TAX

| | | 2018 Tax Receipts | | | Prior Year Tax Receipts | | | | |
|---|-----------------|---------------------------|--------------------|--------------------|-------------------------|--------------------|--------------------|---------------------|---------------|
| | Month Collected | For Sales in the Month of | 5/8 Cent Operating | 3/8 Cent Capital | New Tax Proceeds | 5/8 Cent Operating | 3/8 Cent Capital | New Tax Proceeds | % Inc (Dec) |
| 1 | March | January | 2,360,797 | 1,416,478 | 3,777,276 | 2,348,813 | 1,409,288 | 3,758,101 | 0.51% |
| 2 | April | February | 2,313,729 | 1,388,237 | 3,701,966 | 2,392,937 | 1,435,762 | 3,828,699 | -3.31% |
| 3 | May | March | 2,785,686 | 1,671,412 | 4,457,098 | 2,753,987 | 1,652,392 | 4,406,380 | 1.15% |
| 4 | YTD Total | | \$7,460,213 | \$4,476,128 | \$11,936,340 | \$7,495,738 | \$4,497,442 | \$11,993,180 | -0.47% |

| | Month Collected | For Sales in the Month of | 5/8 Cent Operating | 3/8 Cent Capital | New Tax Proceeds | 5/8 Cent Operating | 3/8 Cent Capital | New Tax Proceeds | % Inc (Dec) |
|----|----------------------------|---------------------------|----------------------|----------------------|----------------------|--------------------|------------------|------------------|-------------|
| 5 | 2012 Total | | 28,992,457 | 17,449,867 | 46,442,324 | n/a | n/a | n/a | n/a |
| 6 | 2013 Total | | 29,220,016 | 17,573,702 | 46,793,718 | 28,992,457 | 17,449,867 | 46,442,324 | 0.76% |
| 7 | 2014 Total | | 29,608,840 | 17,849,353 | 47,458,193 | 29,220,016 | 17,573,702 | 46,793,718 | 1.42% |
| 8 | 2015 Total | | 30,773,111 | 18,430,387 | 49,203,498 | 29,608,840 | 17,849,353 | 47,458,193 | 3.68% |
| 9 | 2016 Total | | 30,789,996 | 18,473,997 | 49,263,993 | 30,773,111 | 18,430,387 | 49,203,498 | 0.12% |
| 10 | 2017 Total | | 31,366,925 | 18,820,155 | 50,187,081 | 30,789,996 | 18,473,997 | 49,263,993 | 1.87% |
| 11 | Grand Total - Life to Date | | \$188,211,558 | \$113,073,589 | \$301,285,147 | | | | |

ELECTRIC FRANCHISE FEES

| | Year 2018 | Year 2017 | 2018 | 2017 | Usage | Revenue |
|--------------|----------------------|----------------------|---------------------|---------------------|--------------------|--------------------|
| <u>Month</u> | <u>KWH</u> | <u>KWH</u> | <u>Revenue</u> | <u>Revenue</u> | <u>Incr (Decr)</u> | <u>Incr (Decr)</u> |
| January | 277,020,868 | 260,447,619 | 1,186,228 | 1,013,721 | 6.36% | 17.02% |
| February | 256,557,029 | 233,056,734 | 1,106,837 | 908,686 | 10.08% | 21.81% |
| March | 234,589,779 | 228,362,262 | 994,322 | 885,328 | 2.73% | 12.31% |
| | 768,167,676 | 721,866,615 | 3,287,387 | 2,807,735 | 6.41% | 17.08% |
| <u>Month</u> | <u>2017 KWH</u> | <u>2016 KWH</u> | <u>2017 Revenue</u> | <u>2016 Revenue</u> | <u>Usage Chng</u> | <u>Rev Chng</u> |
| January | 260,447,619 | 259,258,098 | 1,013,721 | 1,041,800 | 0.46% | -2.70% |
| February | 233,056,734 | 247,699,091 | 908,686 | 1,000,706 | -5.91% | -9.20% |
| March | 228,362,262 | 232,597,141 | 885,328 | 939,021 | -1.82% | -5.72% |
| April | 223,094,193 | 217,963,088 | 910,848 | 874,677 | 2.35% | 4.14% |
| May | 227,891,831 | 223,509,849 | 941,331 | 904,713 | 1.96% | 4.05% |
| June | 269,812,553 | 259,834,639 | 1,220,034 | 1,160,822 | 3.84% | 5.10% |
| July | 320,565,047 | 353,096,870 | 1,459,771 | 1,561,048 | -9.21% | -6.49% |
| August | 330,602,385 | 352,175,995 | 1,511,235 | 1,558,828 | -6.13% | -3.05% |
| September | 301,979,644 | 322,655,502 | 1,367,665 | 1,419,864 | -6.41% | -3.68% |
| October | 291,456,388 | 299,147,441 | 1,175,572 | 1,168,022 | -2.57% | 0.65% |
| November | 237,954,138 | 244,784,961 | 975,657 | 958,577 | -2.79% | 1.78% |
| December | 234,995,484 | 242,631,872 | 958,097 | 953,792 | -3.15% | 0.45% |
| YTD | 3,160,218,278 | 3,255,354,547 | 13,327,946 | 13,541,870 | -2.92% | -1.58% |

The adopted budget is \$14,458,000 based on information from Entergy and a rate increase previously approved by the PSC. The increase will be reversed due to the impact of the Tax Cut and Jobs Act of 2017 which generated tax savings for the utility, offsetting the need for the (cost recovery) rate increase.

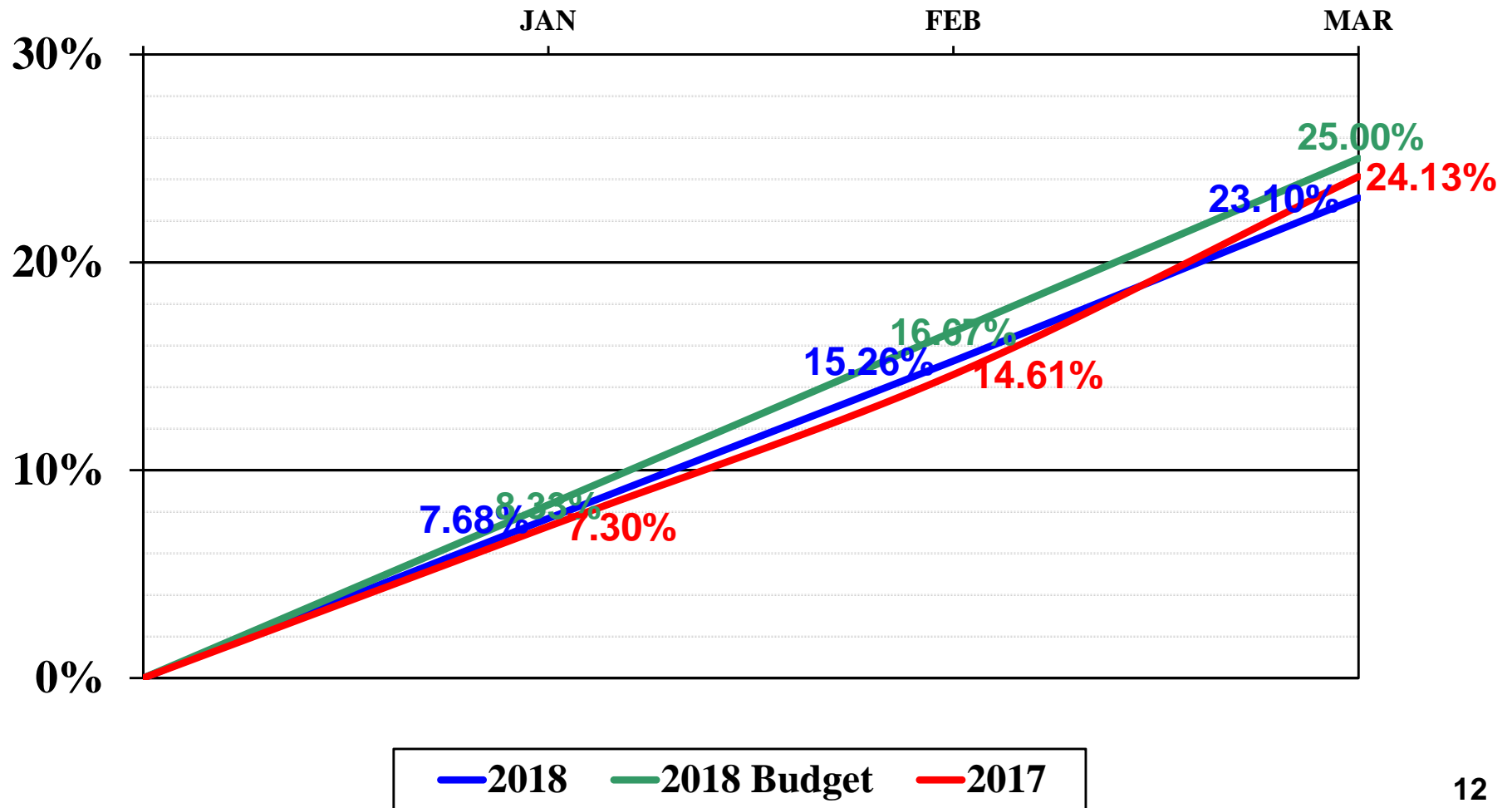
GAS FRANCHISE FEES

| | Year 2018 | Year 2017 | 2018 | 2017 | Usage | Revenue |
|--------------|------------------|------------------|------------------|------------------|--------------------|--------------------|
| <u>Month</u> | <u>Mcf</u> | <u>Mcf</u> | <u>Revenue</u> | <u>Revenue</u> | <u>Incr (Decr)</u> | <u>Incr (Decr)</u> |
| January | 1,015,663 | 883,054 | 712,260 | 569,112 | 15.02% | 25.15% |
| February | 919,113 | 663,761 | 607,084 | 418,528 | 38.47% | 45.05% |
| March | 692,475 | 549,375 | 437,877 | 335,564 | 26.05% | 30.49% |
| | 2,627,251 | 2,096,190 | 1,757,221 | 1,323,204 | 25.33% | 32.80% |
| <u>Month</u> | <u>2017 Mcf</u> | <u>2016 Mcf</u> | <u>2017 Rev</u> | <u>2016 Rev</u> | <u>Usage Chng</u> | <u>Rev Chng</u> |
| January | 883,054 | 745,039 | 569,112 | 455,268 | 18.52% | 25.01% |
| February | 663,761 | 854,432 | 418,528 | 465,977 | -22.32% | -10.18% |
| March | 549,375 | 626,901 | 335,564 | 320,871 | -12.37% | 4.58% |
| April | 426,383 | 449,206 | 212,346 | 201,647 | -5.08% | 5.31% |
| May | 323,148 | 328,727 | 142,795 | 113,541 | -1.70% | 25.76% |
| June | 305,502 | 290,535 | 118,386 | 101,593 | 5.15% | 16.53% |
| July | 266,676 | 249,687 | 103,549 | 83,116 | 6.80% | 24.58% |
| August | 236,926 | 231,718 | 96,486 | 81,948 | 2.25% | 17.74% |
| September | 278,795 | 235,574 | 103,409 | 87,054 | 18.35% | 18.79% |
| October | 271,303 | 247,943 | 113,375 | 93,513 | 9.42% | 21.24% |
| November | 415,303 | 300,417 | 216,851 | 146,549 | 38.24% | 47.97% |
| December | 588,727 | 589,232 | 378,977 | 375,987 | -0.09% | 0.80% |
| | 5,208,953 | 5,149,411 | 2,809,376 | 2,527,064 | 1.16% | 11.17% |

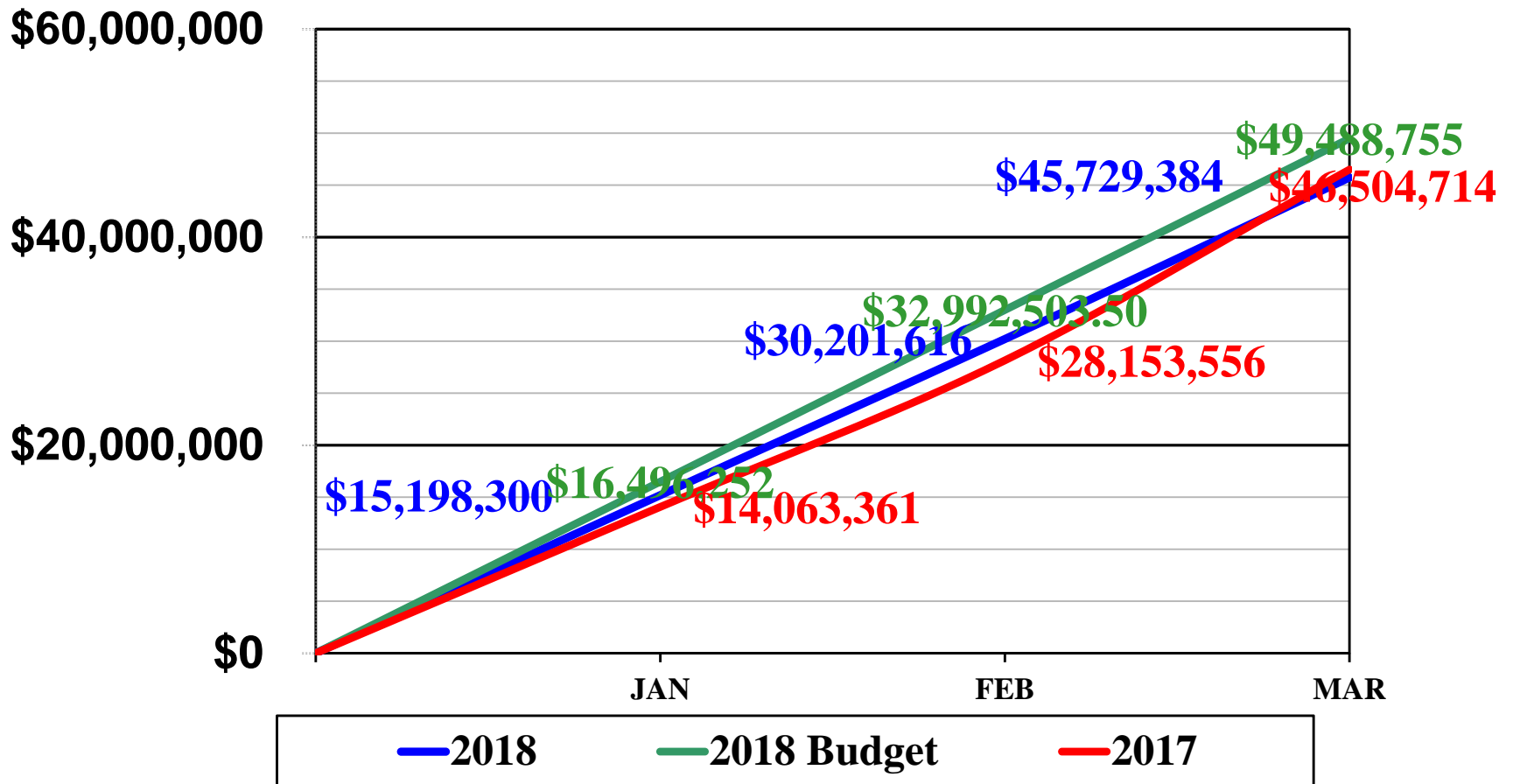
The adopted budget is \$2,940,000, representing a 4.6% increase from 2017 actual results. First quarter results are 32.8% above prior year, primarily due to increased usage of 25.33%. CenterPoint has not announced how rates may be impacted by the Federal tax bill.

GENERAL FUND EXPENDITURES

BUDGET % EXPENDED - 2018 AND 2017



GENERAL FUND EXPENDITURES 2018 AND 2017



GENERAL FUND EXPENDITURES COMPARED TO BUDGET

| | YTD <u>Budget</u> | YTD <u>Expenses</u> | Variance Favorable <u>(Unfavorable)</u> | Prior Year <u>Expenses</u> |
|------------------------------------|----------------------|------------------------|---|-------------------------------|
| EXPENDITURES: | | | | |
| GENERAL GOVERNMENT: | | | | |
| 1 General Administration | \$5,703,540 | \$4,907,894 | \$795,645 | \$4,524,410 |
| 2 Board of Directors | 84,310 | 78,108 | 6,202 | 100,610 |
| 3 Community Programs | 149,827 | 161,821 | (11,995) | 158,600 |
| 4 City Attorney | 459,420 | 446,405 | 13,014 | 443,340 |
| 5 District Court - (Criminal) | 326,400 | 309,119 | 17,281 | 288,930 |
| 6 District Court - (Environmental) | 135,886 | 138,964 | (3,078) | 123,670 |
| 7 District Court - (Traffic) | 308,987 | 361,137 | (52,150) | 323,252 |
| 8 Finance | 898,075 | 899,352 | (1,277) | 787,267 |
| 9 Human Resources | 474,085 | 434,145 | 39,940 | 407,987 |
| 10 Information Technology | 1,268,803 | 1,081,082 | 187,720 | 1,870,837 |
| 11 Planning and Development | 650,524 | 638,274 | 12,250 | 599,042 |
| 12 TOTAL GENERAL GOVERNMENT | 10,459,855 | 9,456,302 | 1,003,553 | 9,627,944 |
| 13 PUBLIC WORKS | 271,992 | 254,688 | 17,304 | 208,270 |
| 14 PARKS & RECREATION | 2,628,118 | 2,386,328 | 241,790 | 2,248,178 |
| 15 RIVERMARKET | 319,179 | 281,386 | 37,793 | 252,218 |
| 16 GOLF | 578,109 | 777,775 | (199,667) | 623,558 |
| 17 JIM DAILEY FITNESS & AQUATICS | 227,045 | 189,162 | 37,883 | 213,802 |
| 18 ZOO | 1,714,613 | 1,539,935 | 174,678 | 1,661,629 |
| 19 FIRE | 12,456,979 | 12,747,342 | (290,363) | 10,829,505 |
| 20 POLICE | 18,753,455 | 16,789,979 | 1,963,476 | 15,696,492 |
| 21 HOUSING & NEIGHBORHOOD | 1,417,489 | 1,306,488 | 111,001 | 1,272,059 |
| 22 DEBT SERVICE: | | | 0 | |
| 23 Principal | 1,834,421 | 0 | 1,834,421 | 3,818,573 |
| 24 Interest | 97,420 | 0 | 97,420 | 52,586 |
| 25 Agent Fees | 6,000 | 0 | 6,000 | 0 |
| SAVINGS FROM AUTHORIZED BUT | | | | |
| 26 UNFILLED POSITIONS | (1,275,917) | 0 | (1,275,917) | 0 |
| 27 TOTAL EXPENDITURES | \$49,488,755 | \$45,729,384 | \$3,759,371 | \$46,504,813 |

GENERAL FUND

AUTHORIZED BUT UNFILLED POSITIONS AND VACATION/SICK PAYOUTS

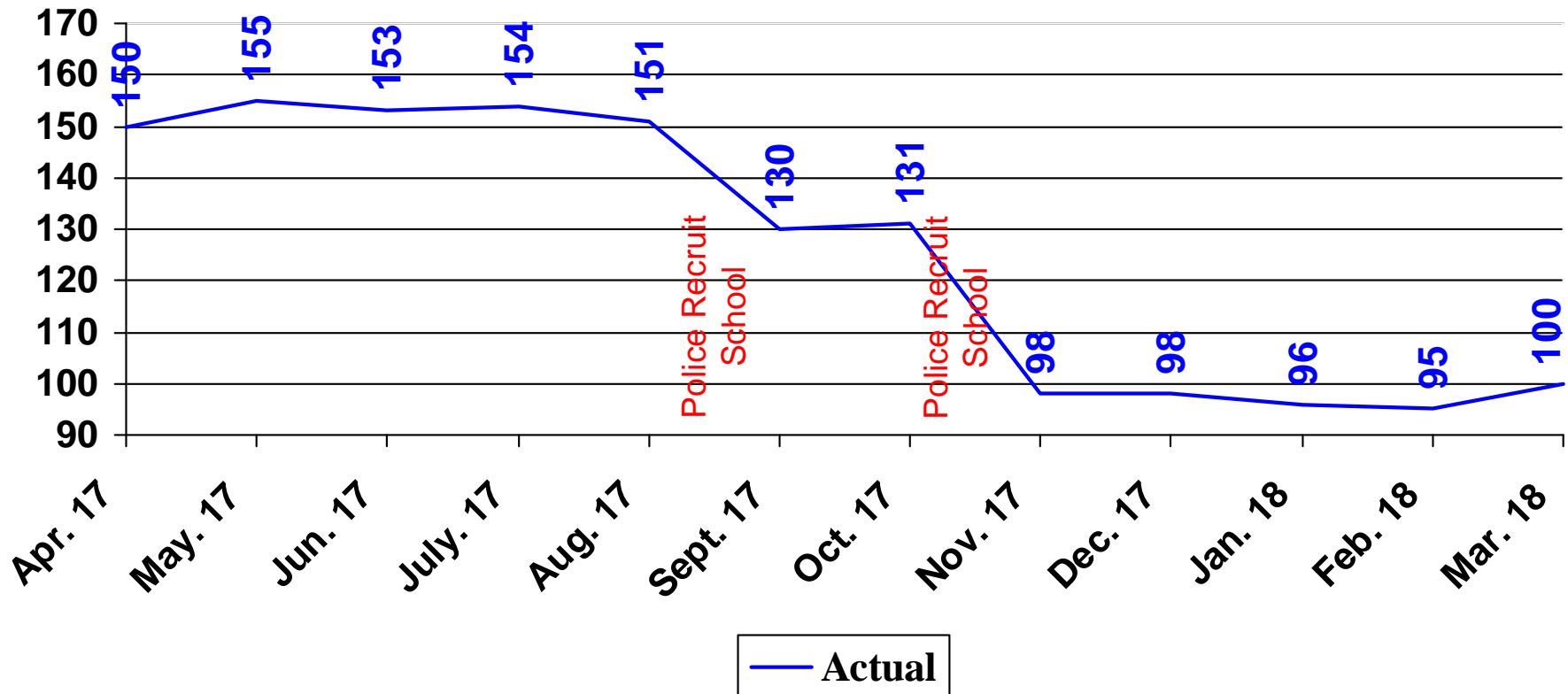
➤ Savings from Authorized but Unfilled Positions

- \$6,500,000
2018 adopted budget
requirement
- \$1,396,333
Achieved through the
3/23/17 Payroll
- 100 budgeted positions
unfilled in the General
Fund at the end of the
first quarter

➤ Vacation/Sick Payouts

- \$1,000,000
2018 budget
- \$404,337 YTD

GENERAL FUND AUTHORIZED BUT UNFILLED POSITIONS LAST TWELVE MONTHS



The number of vacant positions in the General Fund decreased from a high of 154 (July 2017) to 100 (March 2018). The number of vacant Police Officer positions declined from 72 (July 2017) to 18 (March 2018).