

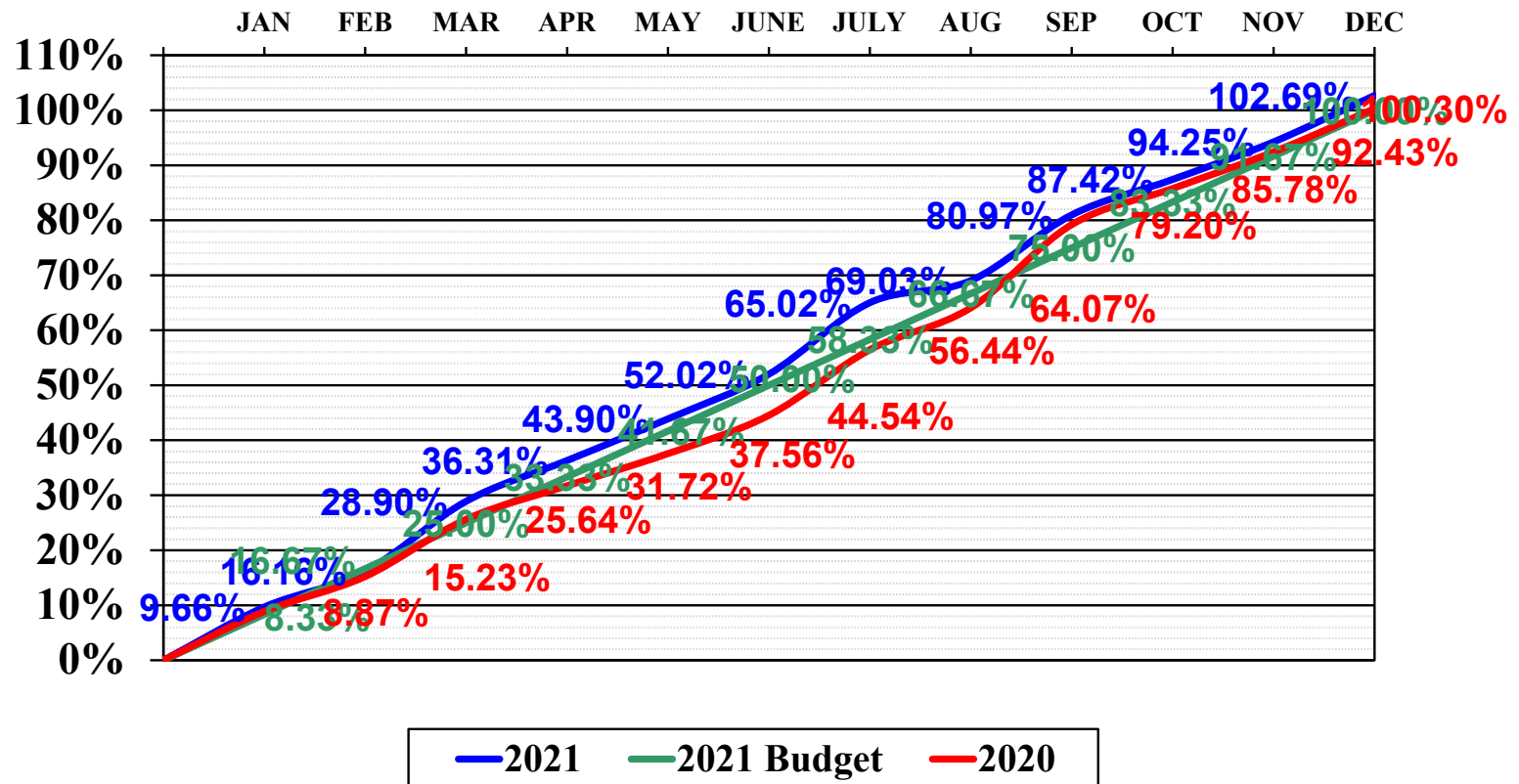
# CITY OF LITTLE ROCK



Fourth Quarter 2021  
Preliminary Financial Report

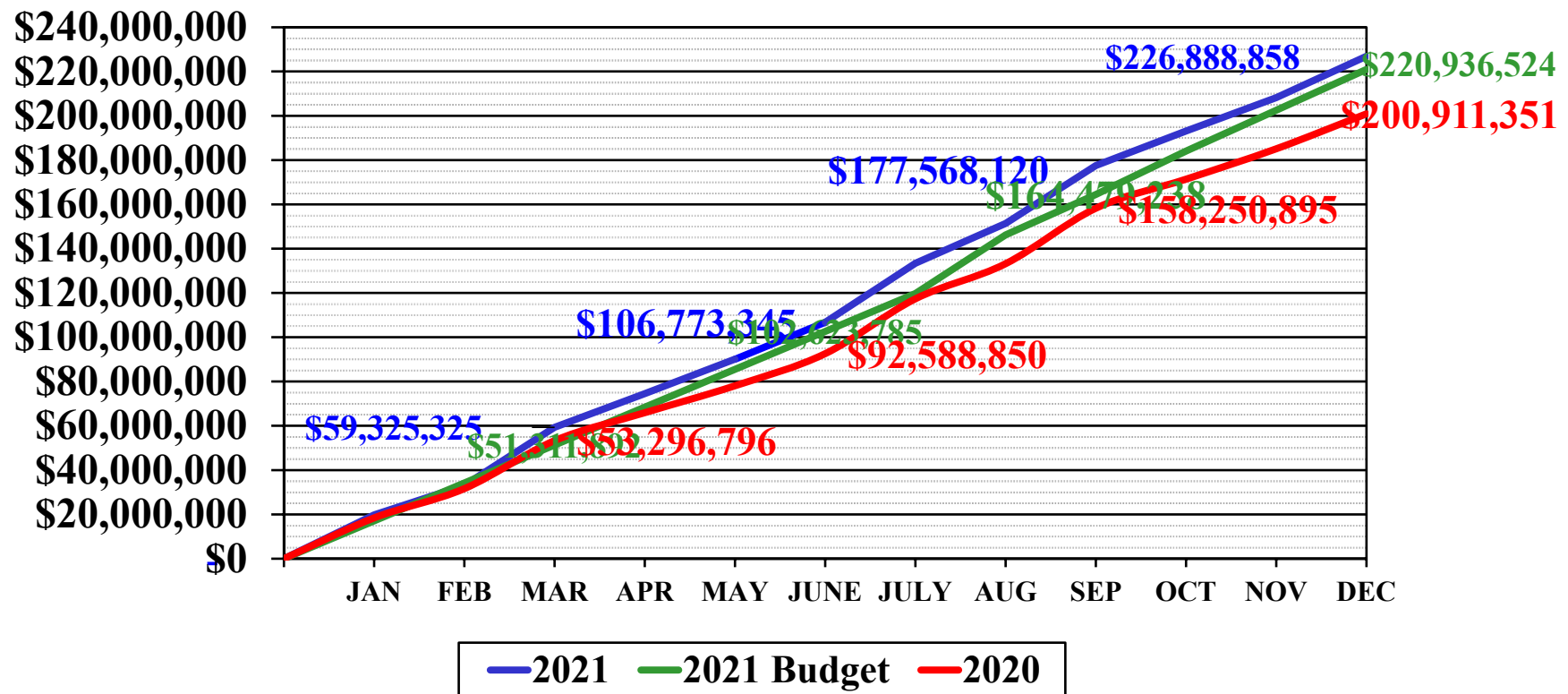
# GENERAL FUND OPERATING REVENUES

## BUDGET % COLLECTED - 2021 AND 2020



# GENERAL FUND OPERATING REVENUES

## 2021 AND 2020



# GENERAL FUND OPERATING REVENUES COMPARED TO AMENDED BUDGET

	YTD Amended Budget	YTD Revenues	Variance Favorable (Unfavorable)	Prior Year Revenues
<b>REVENUES:</b>				
1 General property taxes	\$32,738,203	\$33,294,257	\$556,054	\$30,296,225
2 Sales taxes	121,543,548	126,233,418	4,689,870	109,439,854
3 Licenses and permits	12,236,200	12,343,819	107,619	11,246,925
4 Intergovernmental	11,120,576	11,120,576	0	11,038,777
5 Charges for services	10,929,052	11,140,363	211,311	7,666,202
6 Fines and fees	1,683,077	1,636,619	(46,458)	1,434,635
7 Utility franchise fees	29,596,856	29,883,017	286,161	28,209,350
8 Investment income	170,000	213,404	43,404	253,486
9 Miscellaneous	919,012	1,023,385	104,373	1,325,897
10 TOTAL REVENUES	\$220,936,524	\$226,888,858	\$5,952,334	\$200,911,351

Revenues at the end of the year are approximately \$6 million or 2.69% above the amended budget, and approximately \$26 million above 2020 revenues. Charges for services grew 45%, sales taxes grew 15%, fines and fees grew 14%, and property tax and licenses and permits grew 10% over 2020 revenues.

# GENERAL FUND OPERATING REVENUES COMPARED TO ADOPTED BUDGET

	YTD Original <u>Budget</u>	YTD <u>Revenues</u>	Variance Favorable <u>(Unfavorable)</u>	Prior Year <u>Revenues</u>
<b>REVENUES:</b>				
1 General property taxes	\$31,603,699	\$33,294,257	\$1,690,558	\$30,296,225
2 Sales taxes	108,035,271	126,233,418	18,198,147	109,439,854
3 Licenses and permits	12,004,000	12,343,819	339,819	11,246,925
4 Intergovernmental	11,105,872	11,120,576	14,704	11,038,777
5 Charges for services	10,234,888	11,140,363	905,475	7,666,202
6 Fines and fees	1,821,500	1,636,619	(184,881)	1,434,635
7 Utility franchise fees	29,138,856	29,883,017	744,161	28,209,350
8 Investment income	250,000	213,404	(36,596)	253,486
9 Miscellaneous	1,053,483	1,023,385	(30,098)	1,325,897
10 TOTAL REVENUES	\$205,247,569	\$226,888,858	\$21,641,289	\$200,911,351

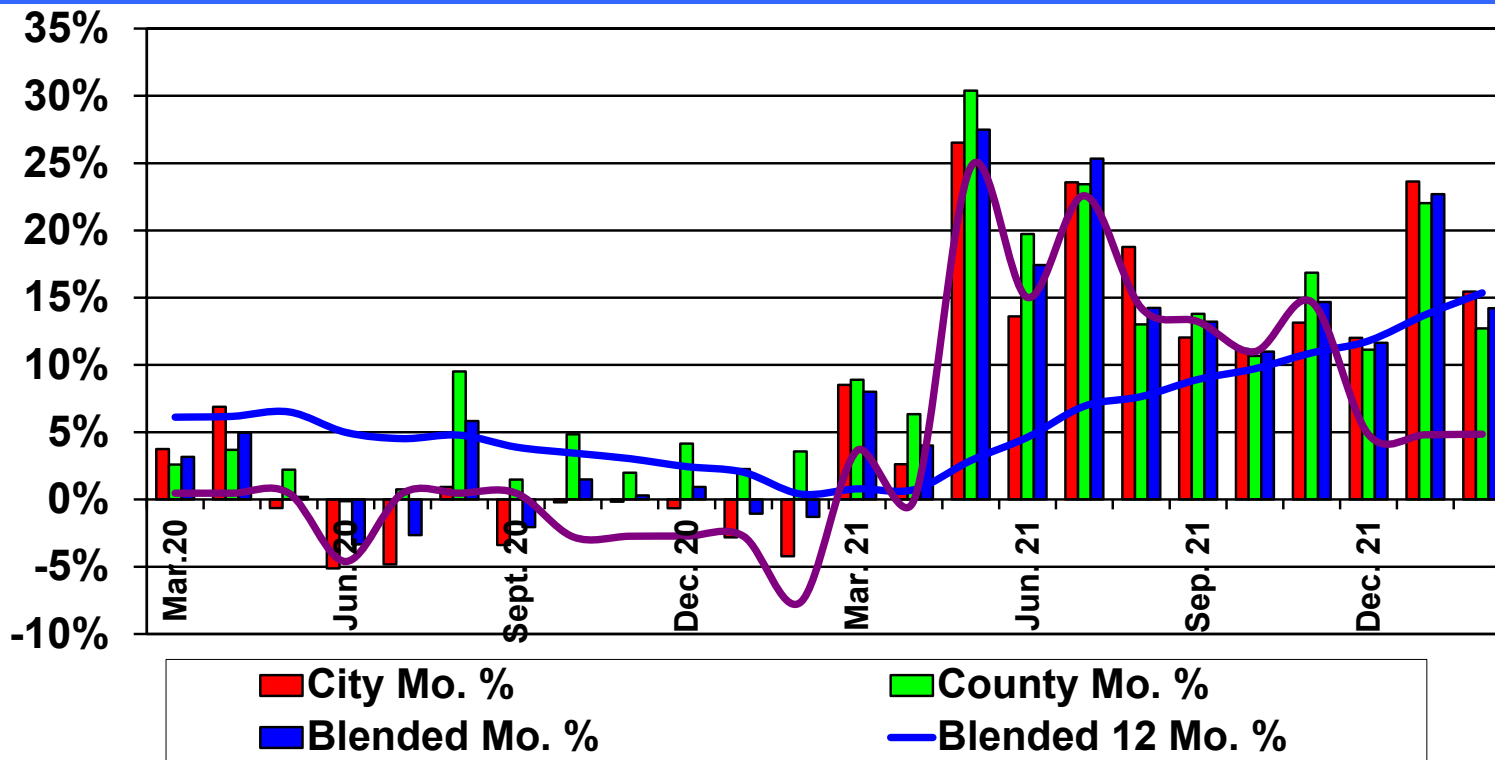
The adopted budget was amended on October 5 and on December 21, 2021, increasing annual projected revenues by \$15,688,955. The largest budget adjustment was to sales tax revenues, which increased \$13,508,277.

# GENERAL FUND OPERATING REVENUES COMPARED TO PRIOR YEAR

	YTD	Prior Year	Variance
	<u>Revenues</u>	<u>Revenues</u>	<u>Favorable</u>
			<u>(Unfavorable)</u>
<b>REVENUES:</b>			
<b>1 General property taxes</b>	<b>\$33,294,257</b>	<b>\$30,296,225</b>	<b>\$2,998,032</b>
<b>2 Sales taxes</b>	<b>126,233,418</b>	<b>109,439,854</b>	<b>16,793,564</b>
<b>3 Licenses and permits</b>	<b>12,343,819</b>	<b>11,246,925</b>	<b>1,096,894</b>
<b>4 Intergovernmental</b>	<b>11,120,576</b>	<b>11,038,777</b>	<b>81,799</b>
<b>5 Charges for services</b>	<b>11,140,363</b>	<b>7,666,202</b>	<b>3,474,161</b>
<b>6 Fines and fees</b>	<b>1,636,619</b>	<b>1,434,635</b>	<b>201,984</b>
<b>7 Utility franchise fees</b>	<b>29,883,017</b>	<b>28,209,350</b>	<b>1,673,667</b>
<b>8 Investment income</b>	<b>213,404</b>	<b>253,486</b>	<b>(40,082)</b>
<b>9 Miscellaneous</b>	<b>1,023,385</b>	<b>1,325,897</b>	<b>(302,512)</b>
<b>10 TOTAL REVENUES</b>	<b>\$226,888,858</b>	<b>\$200,911,351</b>	<b>\$25,977,507</b>

Due to the timing of receipt, 2021 property tax revenues include \$1.1 million in excess commissions for 2020 and an additional \$1.1 million for 2021. Excluding excess commissions, property taxes grew 2.8%. Sales tax, Licenses and permits, charges for services, fines and fees, and utility franchise fees are all improved over prior year, primarily due to the lifting of COVID-19 related restrictions, and the reopening of facilities. Increased franchise fee revenues are due to improved collection of delinquent accounts and the very cold temperatures experienced during the 1<sup>st</sup> quarter of the year.

# CITY, COUNTY, AND BLENDED SALES TAX PERCENTAGE GROWTH

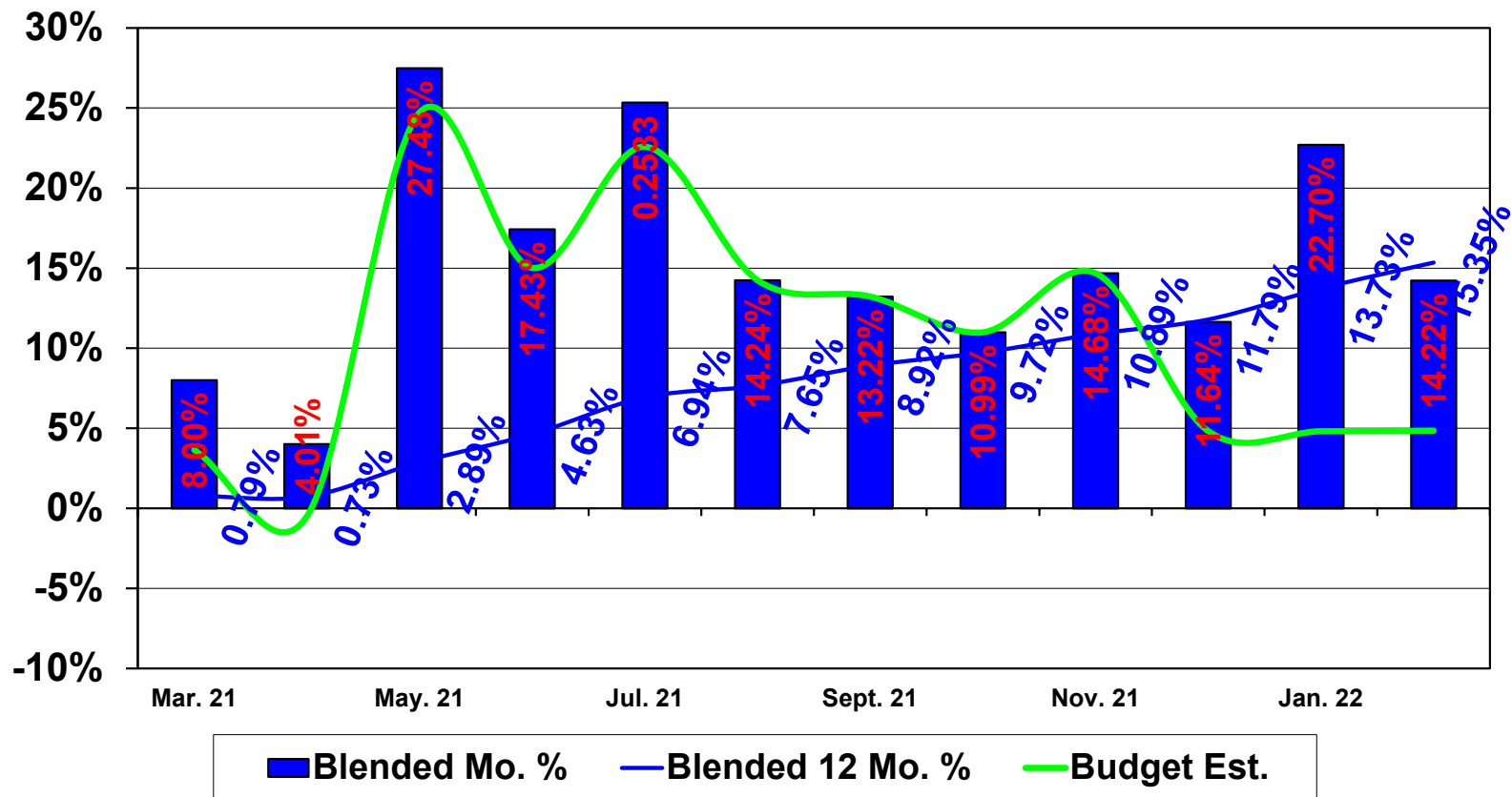


Blended sales tax results represent the total sales tax received by the City, which includes:

- (a) the City's share of the 1% County sales tax,
- (b) the City's local sales tax,
- (c) and the State Turnback.

Dates noted reflect the month revenue was received from the state for sales occurring two (2) months prior. For example (Nov. 2021 receipt of Sept. 2021 revenue).

# BLENDED SALES TAX PERCENTAGE GROWTH COLLECTED OVER THE LAST TWELVE MONTHS





# SALES TAX PERCENTAGE GROWTH COMPARISON TO BUDGET AND PRIOR YEAR

	Month Collected	For Sales In The Month Of	Sales & Use Tax Collections	Amended Budget	% Amended Budget Growth	Variance from Budget	% Var. from Budget	% Inc (Dec) Prior Year
1	Mar-21	Jan-21	\$9,130,230	\$8,761,430	3.64%	\$368,800	4.21%	8.00%
2	Apr-21	Feb-21	8,607,560	8,271,760	-0.05%	335,800	4.06%	4.01%
3	May-21	Mar-21	11,052,660	10,813,560	24.72%	239,100	2.21%	27.48%
4	Jun-21	Apr-21	10,629,369	10,410,671	15.01%	218,698	2.10%	17.43%
5	Jul-21	May-21	11,206,158	10,960,158	22.58%	246,000	2.24%	25.33%
6	Aug-21	Jun-21	10,709,407	10,709,407	14.24%	0	0.00%	14.24%
7	Sep-21	Jul-21	10,124,677	10,124,677	13.22%	(0)	0.00%	13.22%
8	Oct-21	Aug-21	10,387,788	10,387,788	10.99%	0	0.00%	10.99%
9	Nov-21	Sep-21	10,250,391	10,250,391	14.68%	0	0.00%	14.68%
10	Dec-21	Oct-21	10,365,889	9,732,602	4.82%	633,287	6.51%	11.64%
11	Jan-22	Nov-21	10,952,876	9,355,802	4.81%	1,597,074	17.07%	22.70%
12	Feb-22	Dec-21	12,816,412	11,765,302	4.85%	1,051,110	8.93%	14.22%
11	2021 YTD		\$126,233,418	\$121,543,548	11.06%	\$4,689,870	3.86%	15.35%

The budget amendments adjusted to actual through November receipt of September 2021 tax revenues, excluding the unusual growth in *Iron and Steel Mills and Ferroalloy Manufacturing*. 4<sup>th</sup> quarter results were forecasted conservatively in anticipation of potential rebates and a reduction in the very high growth experienced in sales from March to September in comparison to the period in 2020 most impacted by COVID-19 closures and restrictions. Year-end results are 15.35% above prior year and 3.86% above budget. Additional information by NAICS code follows.

# CITY - 1.5% TAX

## TOP TEN NAICS CATEGORY INCREASES

Top Positive Sales Tax Differences					
NAICS CODE	NAICS Category Name	YTD 2021	YTD 2020	Difference	Pct. Change
3311	Iron and Steel Mills and Ferroalloy Manufacturing	\$ 1,292,800.70	\$ 1,731.13	\$ 1,291,069.57	74579.59%
4541	Electronic Shopping and Mail-Order Houses	\$ 4,894,013.52	\$ 3,934,139.43	\$ 959,874.09	24.40%
7225	Food Services and Drinking Places; Unknown Subclassification	\$ 2,942,514.63	\$ 2,079,032.43	\$ 863,482.20	41.53%
4481	Clothing Stores	\$ 2,977,020.55	\$ 2,252,250.52	\$ 724,770.03	32.18%
4523	General Merchandise Stores; including Warehouse Clubs and Supercenters	\$ 712,942.02	\$ 4,260.61	\$ 708,681.41	16633.33%
7221	Full-Service Restaurants	\$ 4,648,641.30	\$ 3,972,178.92	\$ 676,462.38	17.03%
7211	Traveler Accommodation	\$ 1,880,243.02	\$ 1,209,408.29	\$ 670,834.73	55.47%
5321	Automotive Equipment Rental and Leasing	\$ 2,070,888.32	\$ 1,493,673.83	\$ 577,214.49	38.64%
4431	Electronics and Appliance Stores	\$ 3,716,209.68	\$ 3,205,243.91	\$ 510,965.77	15.94%
4238	Machinery; Equipment; and Supplies Merchant Wholesalers	\$ 1,120,639.09	\$ 656,954.86	\$ 463,684.23	70.58%

- Revenues from the 10 NAICS Categories with the largest increase in amounts in 2021 compared to the same period in 2020 are shown above. **Iron and Steel Mills and Ferroalloy Manufacturing** leads the way with a **74580% increase**. This is likely associated with the 1-30 bridge construction and other large economic development projects such as Costco and Amazon. Rebates on this unusual increase may still be outstanding and can be claimed for up to twelve (12) months from the initial purchase.
- **Electronic Shopping and Mail-Order Houses** reflects the increase in internet sales with growth of **24%** (down from 38% at the end of the 2<sup>nd</sup> quarter).
- **Food Services and Drinking Places; Full-Service Restaurants; and Traveler Accommodation** increased **41.5%, 17%, and 55.5%**, respectively, reflecting the gradual reopening of bars and restaurants, and relaxation of travel restrictions.

# COUNTY – 1% TAX

## TOP TEN NAICS CATEGORY INCREASES

Top Positive Sales Tax Differences					
NAICS CODE	NACIS Category Name	YTD 2021	YTD 2020	Difference	Prc. Change
4541	Electronic Shopping and Mail-Order Houses	\$ 5,751,142.08	\$ 4,634,552.84	\$ 1,116,589.24	24.09%
7225	Food Services and Drinking Places; Unknown Subclassification	\$ 3,204,044.67	\$ 2,116,689.54	\$ 1,087,355.13	51.37%
4431	Electronics and Appliance Stores	\$ 3,774,196.35	\$ 3,093,890.51	\$ 680,305.84	21.99%
4481	Clothing Stores	\$ 2,775,922.80	\$ 2,123,973.45	\$ 651,949.35	30.69%
7211	Traveler Accommodation	\$ 1,763,763.73	\$ 1,147,503.05	\$ 616,260.68	53.70%
4529	Other General Merchandise Stores	\$ 10,512,364.98	\$ 9,992,413.38	\$ 519,951.60	5.20%
4441	Building Material and Supplies Dealers	\$ 6,180,109.55	\$ 5,675,984.39	\$ 504,125.16	8.88%
7221	Full-Service Restaurants	\$ 5,082,577.24	\$ 4,597,089.44	\$ 485,487.80	10.56%
4523	General Merchandise Stores; including Warehouse Clubs and Supercenters	\$ 484,585.49	\$ 3,556.70	\$ 481,028.79	13524.58%
4539	Other Miscellaneous Store Retailers	\$ 1,803,358.41	\$ 1,329,916.64	\$ 473,441.77	35.60%

- The City receives approximately 50% of the County 1% tax based on population. Like the City, the large growth occurred in **Electronic Shopping and Mail-Order Houses; Food Services and Drinking Places; Full-Service Restaurants;** and **Traveler Accommodation.**
- **Iron and Steel Mills and Ferroalloy Manufacturing** fell just out of the top ten for the County due to comparison to projects in the 2<sup>nd</sup> quarter of 2020 outside of Little Rock City limits.
- County revenues are also subject to rebate for up to twelve (12) months.

# REVENUE PROVIDED BY 2012 SALES TAX

		2021 Tax Receipts			Prior Year Tax Receipts				
Month Collected	For Sales in the Month of	5/8 Cent Operating	3/8 Cent Capital	Cent Tax Proceeds	5/8 Cent Operating	3/8 Cent Capital	New Tax Proceeds	% Inc (Dec)	
1	March	January	2,853,396	1,712,037	4,565,433	2,629,262	1,577,557	4,206,819	8.52%
2	April	February	2,665,403	1,599,242	4,264,644	2,597,519	1,558,512	4,156,031	2.61%
3	May	March	3,380,310	2,028,186	5,408,496	2,671,786	1,603,071	4,274,857	26.52%
4	June	April	3,232,317	1,939,390	5,171,707	2,845,057	1,707,034	4,552,091	13.61%
5	July	May	3,236,572	1,941,943	5,178,515	2,619,076	1,571,446	4,190,522	23.58%
6	August	June	3,318,945	1,991,367	5,310,312	2,794,411	1,676,646	4,471,057	18.77%
7	September	July	3,084,792	1,850,875	4,935,668	2,753,191	1,651,915	4,405,105	12.04%
8	October	August	3,186,716	1,912,030	5,098,746	2,865,896	1,719,537	4,585,433	11.19%
9	November	September	3,130,770	1,878,462	5,009,232	2,767,058	1,660,235	4,427,293	13.14%
10	December	October	3,198,027	1,918,816	5,116,843	2,854,925	1,712,955	4,567,881	12.02%
11	January	November	3,378,666	2,027,199	5,405,865	2,732,711	1,639,627	4,372,338	23.64%
12	February	December	3,996,667	2,398,000	6,394,668	3,461,937	2,077,162	5,539,098	15.45%
13	2021 Total		<b>\$38,662,580</b>	<b>\$23,197,548</b>	<b>\$61,860,129</b>	<b>\$33,592,828</b>	<b>\$20,155,697</b>	<b>\$53,748,525</b>	<b>15.09%</b>
14	Month Collected	For Sales in the Month of	5/8 Cent Operating	3/8 Cent Capital	Cent Tax Proceeds	5/8 Cent Operating	3/8 Cent Capital	New Tax Proceeds	% Inc (Dec)
15	2012 Total		28,992,457	17,449,867	46,442,324	n/a	n/a	n/a	n/a
16	2013 Total		29,220,016	17,573,702	46,793,718	28,992,457	17,449,867	46,442,324	0.76%
17	2014 Total		29,608,840	17,849,353	47,458,193	29,220,016	17,573,702	46,793,718	1.42%
18	2015 Total		30,773,111	18,430,387	49,203,498	29,608,840	17,849,353	47,458,193	3.68%
19	2016 Total		30,789,996	18,473,997	49,263,993	30,773,111	18,430,387	49,203,498	0.12%
20	2017 Total		31,366,925	18,820,155	50,187,081	30,789,996	18,473,997	49,263,993	1.87%
21	2018 Total		31,678,593	19,007,156	50,685,748	31,366,925	18,820,155	50,187,081	0.99%
22	2019 Total		33,967,300	20,380,380	54,347,679	31,678,593	19,007,156	50,685,748	7.22%
23	2020 Total		33,592,828	20,155,697	53,748,525	33,967,300	20,380,380	54,347,679	-1.10%
24	2012 - 2020		<b>\$279,990,066</b>	<b>\$168,140,694</b>	<b>\$448,130,760</b>				
24	Grand Total - Life to Date		<b>\$318,652,646</b>	<b>\$191,338,242</b>	<b>\$509,990,888</b>				

97.7%

# ELECTRIC FRANCHISE FEES

		<u>2021 KWH</u>	<u>2020 KWH</u>	<u>2021 Revenue</u>	<u>2020 Revenue</u>	<u>Usage Change</u>	<u>Rev Change</u>
	<u>Month</u>	<u>KWH</u>	<u>KWH</u>	<u>Revenue</u>	<u>Revenue</u>	<u>Incr (Decr)</u>	<u>Incr (Decr)</u>
1	January	251,652,736	250,657,178	\$1,060,947	\$981,072	0.40%	8.14%
2	February	229,331,008	240,972,724	926,750	1,055,951	-4.83%	-12.24%
3	March	249,676,687	227,824,355	1,075,144	1,011,843	9.59%	6.26%
4	April	284,157,593	211,970,481	860,646	909,024	34.06%	-5.32%
5	May	209,830,538	201,189,912	917,622	879,740	4.29%	4.31%
6	June	260,542,405	245,253,070	1,227,095	1,170,842	6.23%	4.80%
7	July	317,739,114	304,819,183	1,524,802	1,455,954	4.24%	4.73%
8	August	321,274,181	324,214,705	1,585,905	1,439,771	-0.91%	10.15%
9	September	314,817,910	306,037,988	1,509,713	1,458,775	2.87%	3.49%
10	October	259,978,436	250,740,368	1,128,498	1,067,716	3.68%	5.69%
11	November	221,756,072	217,702,955	947,051	935,634	1.86%	1.22%
12	December	224,339,066	218,039,946	959,766	941,449	2.89%	1.95%
12	YTD	<b>3,145,095,746</b>	<b>2,999,422,865</b>	<b>\$13,723,938</b>	<b>\$13,307,771</b>	<b>4.86%</b>	<b>3.13%</b>

The 2021 amended budget is \$13,759,000, an increase of 3.4% from prior year actual results. Year-end revenues were approximately \$35,000 short of the amended budget.

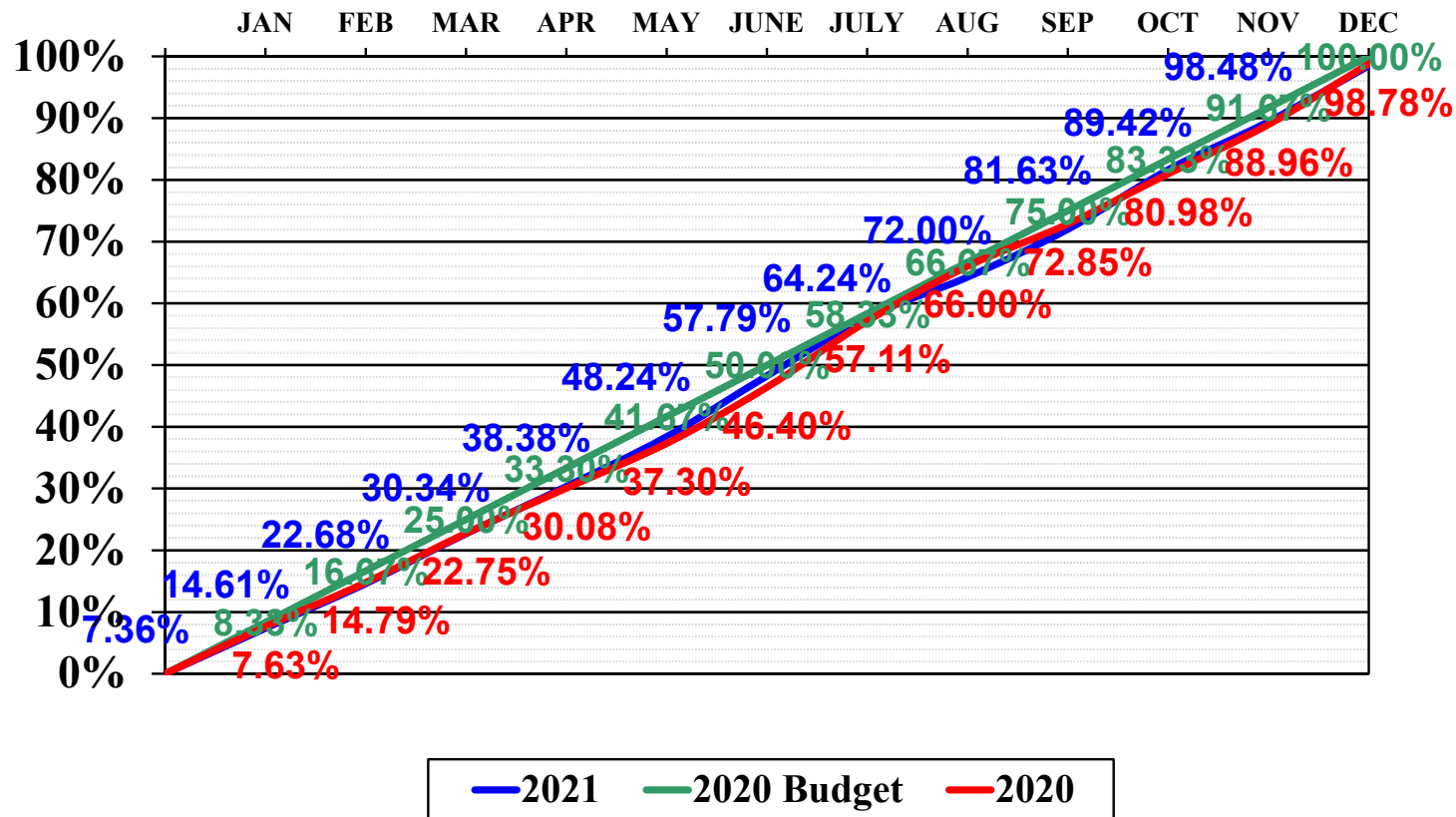
# GAS FRANCHISE FEES

		<b>2021 Mcf</b>	<b>2020 Mcf</b>	<b>2021 Rev</b>	<b>2020 Rev</b>	<b>Usage Change</b>	<b>Rev Change</b>
	<b>Month</b>	<b>Mcf</b>	<b>Mcf</b>	<b>Revenue</b>	<b>Revenue</b>	<b>Incr (Decr)</b>	<b>Incr (Decr)</b>
1	January	1,552,735	1,316,654	\$545,428	\$512,937	17.93%	6.33%
2	February	1,664,710	1,384,676	547,479	497,936	20.22%	9.95%
3	March	1,388,136	1,168,708	452,649	406,089	18.78%	11.47%
4	April	697,414	702,130	227,191	220,380	-0.67%	3.09%
5	May	545,643	557,847	200,374	162,122	-2.19%	23.60%
6	June	389,655	405,633	140,299	116,121	-3.94%	20.82%
7	July	337,837	328,012	119,829	104,201	3.00%	15.00%
8	August	317,004	300,277	106,946	106,431	5.57%	0.48%
9	September	328,397	331,383	91,575	100,083	-0.90%	-8.50%
10	October	336,774	366,926	107,451	108,053	-8.22%	-0.56%
11	November	620,650	627,651	285,198	206,502	-1.12%	38.11%
12	December	899,734	1,028,747	449,986	370,697	-12.54%	21.39%
13	YTD	<b>9,078,689</b>	<b>8,518,644</b>	<b>\$3,274,407</b>	<b>\$2,911,551</b>	<b>6.57%</b>	<b>12.46%</b>

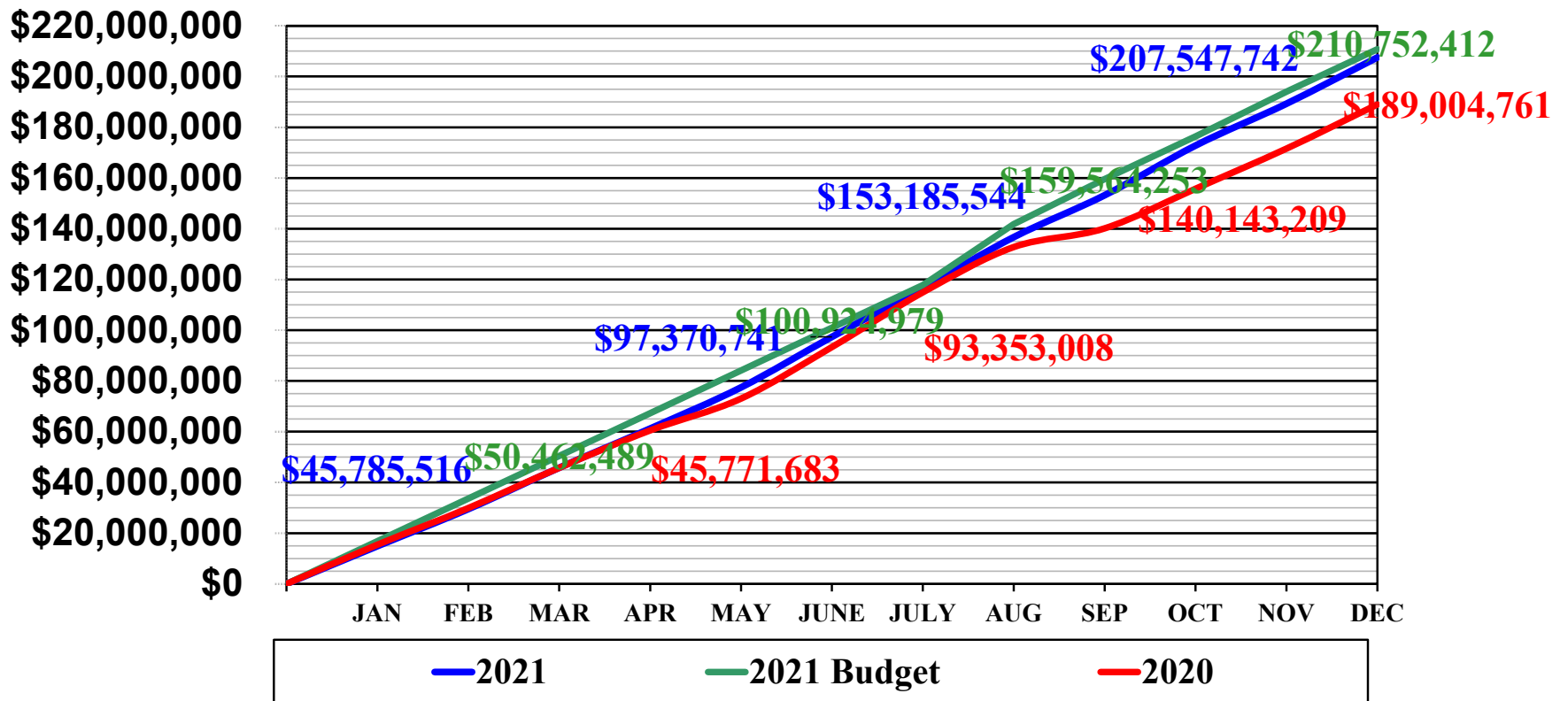
The 2021 amended budget is \$3,188,300, reflecting an increase of 9.5% from 2020 actual results. Revenues exceeded the amended budget by \$86,107 primarily due to increased natural gas prices passed to consumers in the fourth quarter.

# GENERAL FUND OPERATING EXPENDITURES

## BUDGET % EXPENDED - 2021 AND 2020



# GENERAL FUND OPERATING EXPENDITURES 2021 AND 2020





# GENERAL FUND OPERATING EXPENDITURES COMPARED TO BUDGET (SLIDE 1 OF 2)

				Variance	
		YTD	YTD	Favorable	Prior Year
		<u>Budget</u>	<u>Expenses</u>	<u>(Unfavorable)</u>	<u>Expenses</u>
<b>EXPENDITURES:</b>					
<b>GENERAL GOVERNMENT:</b>					
1	Executive Administration	\$27,718,089	\$27,453,062	\$265,027	\$21,098,239
2	Board of Directors	340,648	332,297	8,351	317,257
3	Community Programs	476,164	415,416	60,748	430,185
4	City Attorney	1,584,389	1,577,145	7,244	1,530,203
5	District Court - (Criminal)	1,275,091	1,171,465	103,626	1,196,683
6	District Court - (Environmental)	534,704	515,094	19,610	488,398
7	District Court - (Traffic)	1,246,908	1,209,136	37,772	1,198,653
8	Finance	3,893,241	3,666,640	226,601	3,277,833
9	Human Resources	2,077,884	2,093,631	(15,747)	1,714,687
10	Information Technology	5,512,504	5,498,310	14,194	5,325,302
11	Planning and Development	2,446,083	2,365,991	80,092	2,323,035
12	<b>TOTAL GENERAL GOVERNMENT</b>	<b>47,105,705</b>	<b>46,298,186</b>	<b>807,519</b>	<b>38,900,475</b>

# GENERAL FUND EXPENDITURES COMPARED TO BUDGET (SLIDE 2 OF 2)

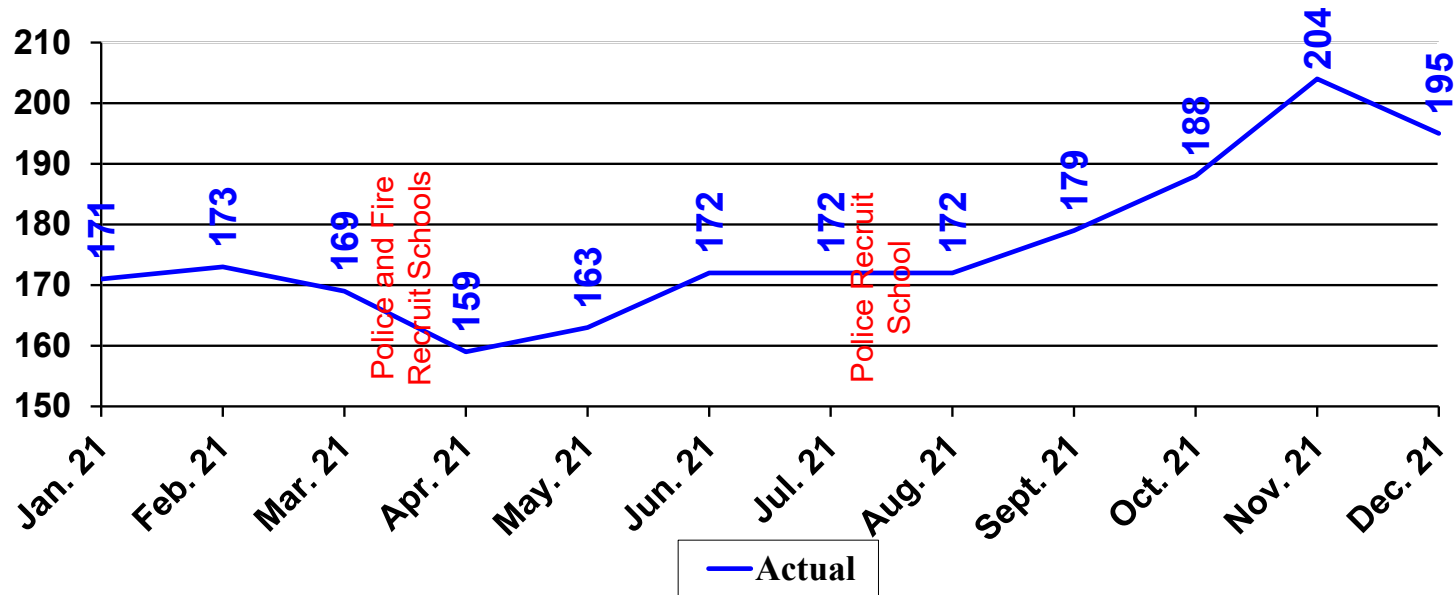
	YTD	YTD	Variance	Prior Year
	<u>Budget</u>	<u>Expenses</u>	<u>Favorable</u> <u>(Unfavorable)</u>	<u>Expenses</u>
<b>EXPENDITURES:</b>				
13 PUBLIC WORKS	1,110,957	1,047,697	63,260	1,030,351
14 PARKS & RECREATION	9,486,623	9,213,608	273,015	8,161,572
15 RIVERMARKET	926,578	942,254	(15,676)	791,428
16 GOLF	1,768,881	1,779,527	(10,646)	1,661,084
17 JIM DAILEY FITNESS & AQUATICS	839,912	708,770	131,142	574,156
18 ZOO	5,039,198	5,125,125	(85,927)	5,752,022
19 FIRE	57,759,353	56,729,916	1,029,437	45,316,917
20 POLICE	77,174,117	76,477,395	696,722	76,583,702
21 HOUSING & NEIGHBORHOOD	5,239,943	4,873,343	366,600	4,567,405
<b>22 DEBT SERVICE:</b>				
23 Principal	4,060,750	4,060,750	0	5,210,167
24 Fiscal Charges on Long Term Debt	197,895	174,839	23,056	271,366
25 Capital Outlay	42,500	116,333	(73,833)	184,116
<b>SAVINGS FROM AUTHORIZED BUT</b>				
26 UNFILLED POSITIONS	0	0	0	0
27 TOTAL EXPENDITURES	<b>\$210,752,412</b>	<b>\$207,547,742</b>	<b>\$3,204,670</b>	<b>\$189,004,761</b>

# GENERAL FUND

## AUTHORIZED BUT UNFILLED POSITIONS AND VACATION/SICK PAYOUTS

- Savings from Authorized but Unfilled Positions
  - \$7,000,000  
2021 amended budget
  - \$7,000,000 achieved
  - 195 budgeted positions were unfilled in the General Fund at the end of the year.
- Vacation/Sick Payouts
  - \$2,510,172  
2021 amended budget
  - \$2,510,172  
paid out through the end of the 4th quarter

# GENERAL FUND AUTHORIZED BUT UNFILLED POSITIONS LAST TWELVE MONTHS



The number of vacant Uniformed Police positions was sixty-four (64) as of the last payroll in December: Fifty-eight (58) Officers, and five (5) Sergeants, and one (1) Lieutenant.

# GENERAL FUND – PRELIMINARY SUMMARY

	YTD <u>Budget</u>	2021 <u>Amount</u>	Variance Favorable <u>(Unfavorable)</u>	<u>Prior Year</u>
<b>SUMMARY:</b>				
1 REVENUES	\$220,936,524	\$226,888,858	\$5,952,334	\$200,911,351
2 EXPENDITURES	210,752,412	207,547,742	3,204,670	189,004,761
REVENUES OVER (UNDER)				
3 EXPENDITURES	10,184,112	19,341,116	9,157,004	11,906,590
<b>OTHER FINANCING SOURCES/(USES):</b>				
4 CARRYOVER - PRIOR YEAR	1,825,982	1,825,982	-	-
5 TRANSFERS IN	3,027,418	3,027,421	3	4,235,838
6 TRANSFERS OUT	(14,172,512)	(14,172,512)	-	(13,193,033)
NET OTHER FINANCING SOURCES				
7 (USES)	(9,319,112)	(9,319,109)	3	(8,957,195)
REVENUES AND OTHER FINANCING SOURCES OVER (UNDER)				
EXPENDITURES AND OTHER				
8 FINANCING USES	865,000	10,022,006	9,157,006	2,949,395
9 BEGINNING FUND BALANCE	27,030,039	27,030,039	0	24,080,644
10 ENDING FUND BALANCE	\$27,895,039	\$37,052,045	\$9,157,006	\$27,030,039

As noted previously, General Fund revenues exceeded budget by 2.69%, and expenditures were below budget by 1.52% at year-end. In accordance with the December 21, 2021, Budget Amendment, the restricted reserve was increased by \$1 million to a total of \$12 million utilizing year-end net income.

# STREET FUND – PRELIMINARY SUMMARY

	YTD	2021	Variance	
	Budget	Amount	Favorable	Prior Year
			(Unfavorable)	
<b>SUMMARY:</b>				
1 REVENUES	\$23,176,213	\$23,721,467	\$545,254	\$21,214,481
2 EXPENDITURES	19,263,509	17,315,637	1,947,872	17,142,073
3 REVENUES OVER (UNDER) EXPENDITURES	3,912,704	6,405,830	2,493,126	4,072,409
<b>OTHER FINANCING SOURCES (USES):</b>				
4 Carryover-Prior Year	82,456	82,456	-	0
5 Transfers In	467,700	467,700	-	467,700
6 Transfers Out	(2,765,467)	(2,765,467)	-	(6,645,420)
7 NET OTHER FINANCING SOURCES (USES)	(2,215,311)	(2,215,311)	-	(6,177,720)
<b>REVENUES AND OTHER FINANCING SOURCES OVER (UNDER)</b>				
8 EXPENDITURES AND OTHER FINANCING USES	1,697,393	4,190,519	2,493,126	(2,105,311)
9 BEGINNING FUND BALANCE	17,747,931	17,747,931	0	19,853,242
10 ENDING FUND BALANCE	\$19,445,324	\$21,938,450	\$2,493,126	\$17,747,931

Street Fund Revenues were 2.35% above budget at year-end, attributed to excess commissions on property taxes and increased state turnback funds restricted for street and drainage operations and maintenance. Expenditures were approximately 10% below budget.

# WASTE DISPOSAL FUND – PRELIMINARY SUMMARY

	Amended Budget	YTD Revenues and Expenditures	Variance Favorable (Unfavorable)	Prior Year Unaudited
<b>1 OPERATING REVENUES</b>	\$23,500,800	\$23,764,876	\$264,076	\$22,718,164
<b>2 OPERATING EXPENSES</b>	21,454,687	20,844,737	609,950	21,612,962
<b>3 OPERATING INCOME/(LOSS)</b>	2,046,113	2,920,139	874,026	1,105,202
<b>NONOPERATING REVENUES/(EXPENSES):</b>				
4 Investment income	29,150	39,828	10,678	108,444
5 Interest expense	(27,523)	(27,368)	155	(41,783)
6 Gain (loss) on disposal of fixed assets	0	(5,690)	(5,690)	327,707
7 Other, net	307,875	307,821	(54)	485,628
<b>8 INCOME (LOSS) BEFORE OPERATING TRANSFERS</b>	2,355,615	3,234,729	879,114	1,985,198
<b>OPERATING TRANSFERS:</b>				
9 Carryover- Prior Year	55,596	55,596	0	0
10 Operating transfers out	(2,006,244)	(2,006,244)	0	(1,903,058)
<b>11 NET INCOME/(LOSS)</b>	404,967	1,284,081	879,114	82,140
<b>12 BEGINNING NET POSITION</b>	24,814,406	24,814,406	0	24,732,266
<b>13 ENDING NET POSITION</b>	<u>\$25,219,373</u>	<u>\$26,098,487</u>	<u>\$879,114</u>	<u>\$24,814,406</u>

Waste Disposal revenues were 1.1% above budget and preliminary expenses were 2.8% below budget. Outstanding items such as the annual Landfill Assurance Study, which determines closure and post closure cost, and year-end pension valuations are in still in process and will be reflected in the final report at the conclusion of the 2021 audit.

# FLEET FUND – PRELIMINARY SUMMARY

	Amended Budget	YTD Revenues and Expenditures	Variance Favorable (Unfavorable)	Prior Year Unaudited
<b>1 OPERATING REVENUES</b>	\$12,525,694	\$11,762,938	(\$762,756)	\$11,846,826
<b>2 OPERATING EXPENSES</b>	12,670,694	12,042,798	627,896	11,136,999
<b>3 OPERATING INCOME/(LOSS)</b>	(145,000)	(279,860)	(134,860)	709,827
<b>NONOPERATING REVENUES/(EXPENSES):</b>				
4 Investment income	20,000	7,721	(12,279)	22,464
5 Gain (loss) on disposal of fixed assets	0	-	-	(155,104)
6 Other, net	0	-	-	3,657
<b>7 INCOME (LOSS) BEFORE OPERATING TRANSFERS</b>	(125,000)	(272,139)	(147,139)	580,844
<b>OPERATING TRANSFERS:</b>				
8 Operating transfers in	0	-	-	211,702
9 Operating transfers out	(738,000)	(738,000)	-	(682,715)
<b>10 NET INCOME/(LOSS)</b>	(863,000)	(1,010,139)	(147,139)	109,831
<b>11 BEGINNING NET POSITION</b>	5,732,526	5,732,526	-	5,622,695
<b>12 ENDING NET POSITION</b>	\$4,869,526	\$4,722,387	(\$147,139)	\$5,732,526

Fleet internal service billings to other departments were below budget \$762,756, primarily due to vacant positions and a reduction in auto parts and contracted repairs. This impacts both revenue and expense. The net loss is primarily attributed to planned land and building maintenance and the transfer of accumulated funds to up-fit 26 Police patrol vehicles.



# VEHICLE STORAGE FUND – PRELIMINARY SUMMARY

	Budget	YTD Revenues and Expenditures	Variance Favorable (Unfavorable)	Prior Year Unaudited
<b>1 OPERATING REVENUES</b>	\$2,052,260	\$2,040,048	(\$12,212)	\$1,852,576
<b>2 OPERATING EXPENSES</b>	1,699,157	1,534,901	164,256	1,447,768
<b>3 OPERATING INCOME/(LOSS)</b>	353,103	505,146	152,043	404,808
<b>NONOPERATING REVENUES/(EXPENSES):</b>				
4 Investment income	1,700	4,460	2,760	1,921
5 Gain (loss) on disposal of fixed assets	0	0	0	0
6 Other, net	0	(9)	(9)	719
<b>7 INCOME (LOSS) BEFORE OPERATING TRANSFERS</b>	354,803	509,598	154,795	407,448
<b>OPERATING TRANSFERS:</b>				
8 Carryover- Prior Year	5,887	5,887	0	0
9 Operating transfers out	0	0	0	(6,243)
<b>10 NET INCOME/(LOSS)</b>	360,690	515,485	154,795	401,205
<b>11 BEGINNING NET POSITION</b>	243,907	243,907	0	(157,298)
<b>12 ENDING NET POSITION</b>	\$604,597	\$759,392	\$154,795	\$243,907

Vehicle Storage revenues were slightly below budget. Expenses were approximately 9.7% below budget, with favorable variances primarily in personnel cost and contracted services, including towing, utilities, and training.

# PARKING GARAGES FUND – PRELIMINARY SUMMARY

		YTD	Variance	
		Revenues and	Favorable	Prior Year
	Budget	Expenditures	(Unfavorable)	Unaudited
1 <b>OPERATING REVENUES</b>	\$2,186,100	\$2,321,066	\$134,966	\$2,507,294
2 <b>OPERATING EXPENSES</b>	1,444,592	1,323,975	120,617	1,177,617
3 <b>OPERATING INCOME/(LOSS)</b>	741,508	997,091	255,583	1,329,677
<b>NONOPERATING REVENUES/(EXPENSES):</b>				
4 Investment income	9,765	13,602	3,837	24,345
5 Debt Service	(29,326)	(32,428)	(3,102)	(29,326)
6 Interest expense	(286,969)	(286,141)	828	(314,816)
9 <b>NET INCOME (LOSS)</b>	434,978	692,124	257,146	1,009,880
10 <b>BEGINNING NET POSITION</b>	3,930,478	3,930,478	0	2,920,598
11 <b>ENDING NET POSITION</b>	<u>\$4,365,456</u>	<u>\$4,622,602</u>	<u>\$257,146</u>	<u>\$3,930,478</u>

Parking garage revenues exceeded budget, primarily due to higher than anticipated street cut and parking meter revenues, which are dedicated to bond debt service. Expenses were below budget associated with contracted expenses and utility savings.

# SUMMARY

Overall, variances from budget were favorable as COVID-19 restrictions were lifted and businesses began to reopen and recover. Charges for services improved significantly over 2020, but still trailed 2019 results in areas most heavily impacted by COVID-19. Revenues were enhanced by strong local economic development activity and the impact of Federal stimulus/recovery payments distributed to individuals and businesses.

Results presented are preliminary. There are outstanding items, such as the annual landfill assurance study, compensated absence accruals, and annual pension and other post-employment benefit valuations that will result in expense true-ups once they are completed and received by the City. A final December financial report will be issued upon completion of the 2021 audit.